

Financial Summary

| PROPERTY DESCRIPTION | ٦ |
|--|--|
| Property Property Address | Covered Bridge 4909 Covered Bridge Road Indianapolis, IN |
| Number of Units Net Rentable Area Year Built | 252 Units 224,768 SF 1982 |
| PRICING |] |
| Total Purchase Price | \$10,500,000 |
| List Price Per Unit | \$41,667 |
| List Price Per SF | \$46.71 |
| FINANCIAL RETURNS | |
| Current NOI | \$666,585 |
| Current GRM | 5.86 |
| Current CAP Rate | 6.35% |
| Current Cash-on-Cash | 2.83% |
| Economic NOI | \$821,171 |
| Economic GRM | 5.89 |
| Economic CAP Rate | 7.82% |
| Economic Cash-on-Cash | 9.86% |
| Proforma NOI | \$918,822 |
| Proforma GRM | 5.51 |
| Proforma CAP Rate | 8.75% |
| Proforma Cash-on-Cash | 14.30% |
| PROJECTED RETURNS - BASED ON 10 YEAR ANALYSIS PERIOD |] |
| 10 Year Leveraged IRR | 22.99% |
| DEBT FINANCING* |] |
| Loan Amount | \$8,400,000 |
| Loan-to-Value Ratio | 80.00% |
| Current Debt Service Coverage Ratio | 1.10 |
| Economic Debt Service Coverage Ratio | 1.36 |
| Equity Required (Including Closing Costs) | \$2,199,000 |
| | |

st See Assumptions page for further detail



Assumptions

| Name of Property | Covered Bridge |
|--|--------------------------|
| Street Address | 4909 Covered Bridge Road |
| City, State | Indianapolis, IN |
| Zip Code | 46268 |
| Γotal Number of Units at the Property | 252 Units |
| Total Net Rentable Residential Area | 224,768 SF |
| Property Type | Market Rate - Family |
| Year Project Was Originally Built | 1982 |
| ANALYSIS TIMING | |
| Date of Current Monthly Property Operations: | January-01-2007 |
| Effective Start Date of This Analysis: | June-01-2007 |
| End of First Year of Analysis: | May-31-2008 |
| End of Analysis (Hold Period): | May-31-2017 |
| Property Valuation Analysis Period (Hold Period) | 10 Years |

| rst Mortgage | |
|---|-------------|
| Proposed or Existing | Proposed |
| Loan Type | Amortizing |
| Loan Origination Date | June-2007 |
| Original Loan Amount | \$8,400,000 |
| Loan Amount as of Start of Analysis | \$8,400,000 |
| Loan-to-Sales Price Ratio | 80.00% |
| Interest Rate Methodology (360 or 365) | 360 |
| Permanent Interest Rate | 6.000% |
| Term | 10.00 Years |
| Amortization Period (enter "0" for Interest Only) | 360 Months |
| Loan Constant | 7.195% |
| Annual Debt Service Payment | \$604,347 |
| Maturity Date | May-2017 |
| Outstanding Loan Balance at Maturity | \$7,029,601 |
| Loan Origination/Assumption Fees | \$84,000 |
| Include Loan Fees in Year 1 Cash Flow | NO |
| Include Loan Fees in Acquisition Reserve | YES |



Assumptions

| CONSOLIDATED DEBT SUMMARY | Effective At Start of Analysis | | | |
|---|--------------------------------|--|--|--|
| Total Combined Debt Financing (Start of Analysis) | \$8,400,000 | | | |
| Estimated Property Sales Price (From Below) | \$10,500,000 | | | |
| Total Loan-to-Sales Price Ratio (LTV) | 80.00% | | | |
| Estimated Acquisition Price (Includes Reserves) | \$10,599,000 | | | |
| Total Loan-to-Acquisition Price Ratio (LTV) | 79.25% | | | |
| Effective Loan Constant | 7.195% | | | |
| Consolidated Annual Debt Service Payment | \$604,347 | | | |
| Current Debt Service Coverage Ratio | 1.10 | | | |
| Economic Debt Service Coverage Ratio | 1.36 | | | |
| PERTY ACQUISITION & VALUE ANALYSIS | | | | |
| Real Estate Price | \$10,500,000 | | | |
| Price per Unit | \$41,667 Per Unit | | | |
| Price per Square Foot | \$46.71 Per Sq. Ft. | | | |
| Acquisition Reserves | | | | |
| Due Diligence & Closing Costs | \$15,000 | | | |
| Loan Origination Fee | \$84,000 | | | |
| Total Acquisition Reserves | \$99,000 | | | |
| Total Leveraged Acquisition Cost | \$10,599,000 | | | |
| Equity Required | \$2,199,000 | | | |
| Equity-to-Total Leveraged Acquisition Cost Ratio | 20.75% | | | |
| Total Loan Amount | \$8,400,000 | | | |
| Loan-to-Total Leveraged Acquisition Cost Ratio | 79.25% | | | |
| Reserves Per Unit | \$250 Unit/Yr | | | |
| Ferminal CAP Rate (Residual) | | | | |
| Base Case | 8.00% | | | |
| Cost of Sale (Residual) | 3.00% | | | |
| ES & COMMENTS | | | | |

This property currently qualifies for a charitable tax exemption which requires non-profit ownership. This analysis assumes the purchaser will qualify for the same exemption.





Detailed Unit Mix

| ONE BEDROOM / ONE BATH U | | | | | |
|--------------------------|-----|--------|--------------|----------------|-----------------|
| | | | | | Proforma Market |
| Туре | No. | RSF | Asking Rents | Economic Rents | Rents |
| 1 BD/ 1 BA | 92 | 704 | \$485 | \$485 | \$515 |
| 1 BD/ 1 BA | 92 | 64,768 | \$44,620 | \$44,620 | \$47,380 |
| Averages | | 704 | \$485 | \$485 | \$515 |

| TWO BEDROOM / ONE | BATH UNIT SUM | MARY | | | |
|-------------------|---------------|--------|--------------|----------------|-----------------|
| | | | | | Proforma Market |
| Type | No. | RSF | Asking Rents | Economic Rents | Rents |
| 2 BD/ 1 BA | 34 | 900 | \$579 | \$579 | \$600 |
| 2 BD/ 1 BA | 34 | 30,600 | \$19,686 | \$19,686 | \$20,400 |
| Averages | | 900 | \$579 | \$579 | \$600 |

| TWO BEDROOM / TWO | | | | | |
|-------------------|-----|--------|--------------|----------------|-----------------|
| | | | | | Proforma Market |
| Type | No. | RSF | Asking Rents | Economic Rents | Rents |
| 2 BD/ 2 BA | 92 | 1,000 | \$599 | \$599 | \$625 |
| 2 BD/ 2 BA | 92 | 92,000 | \$55,108 | \$55,108 | \$57,500 |
| Averages | | 1,000 | \$599 | \$599 | \$625 |

| THREE BEDROOM / TV | | | | | |
|--------------------|-----|--------|--------------|----------------|-----------------|
| | | | | | Proforma Market |
| Type | No. | RSF | Asking Rents | Economic Rents | Rents |
| 3 BD/ 2 BA | 34 | 1,100 | \$729 | \$729 | \$750 |
| 3 BD/ 2 BA | 34 | 37,400 | \$24,786 | \$24,786 | \$25,500 |
| Averages | | 1,100 | \$729 | \$729 | \$750 |

| SUMMARY OF TOTAL RENTS | | | | | | | | | |
|------------------------|-------|-----------|-----------|-----------------------|-----------------|--|--|--|--|
| | | | Asking | | Proforma Market | | | | |
| | Units | Total RSF | Rents | Economic Rents | | | | | |
| TOTALS | 252 | 224,768 | \$144,200 | \$144,200 | \$150,780 | | | | |
| TOTALS | 232 | 224,708 | \$144,200 | \$144,200 | \$130,780 | | | | |

| | UNIT MIX SUMMARY | | | | | | | | | |
|-----------|------------------|-----|----------|-----------------|-------------------|--------------------------|--|--|--|--|
| | | | | | | | | | | |
| Unit Type | | No. | Unit RSF | Asking Rents | Economic Rents | Proforma Market Rents | | | | |
| | 1 BD/ 1 BA Units | 92 | 704 | \$485 | \$485 | \$515 | | | | |
| | 2 BD/ 1 BA Units | 34 | 900 | \$579 | \$579 | \$600 | | | | |
| | 2 BD/ 2 BA Units | 92 | 1,000 | \$599 | \$599 | \$625 | | | | |
| | 3 BD/ 2 BA Units | 34 | 1,100 | \$729 | \$729 | \$750 | | | | |
| | Averages | 252 | 892 | \$572 | \$572 | \$598 | | | | |

Marcus & Millichap
National Tax Credit Property Advisors



Detailed Income & Expenses

| Property Location Indi Total Units At Property: Net Rental Residential Area: | ianapolis, IN 252 Units 224,768 SF | | Covered Bridge | | | | | | | | | | |
|---|--|---|--|---|-------|---|--|---|-------|---|--|---|-------|
| | | | C | URRENT | | | E | CONOMIC | | | PR | OFORMA | |
| PROPERTY INCOME | | | | Per Unit | Notes | | | Per Unit | Notes | | | Per Unit | Notes |
| All Units at Economic/Proforma Rents Residential Loss-to-Lease GROSS POTENTIAL RENT | | -3.81% | \$1,730,400 (\$65,856) \$1,796,256 | \$6,867 (\$261) \$7,128 | | -3.00% | \$1,730,400 (\$51,912) \$1,782,312 | \$6,867 (\$206) \$7,073 | | -3.00% | \$1,850,071 (\$55,502) \$1,905,573 | \$7,342 (\$220) \$7,562 | |
| Other Income Damages / Cleaning / Forfeited Deposits Laundry, & Vending Income Laue / NSF Fees Lease Termination / Month-to-Month Fees Application Fees Pet Fees Misc. Other Income Total Other Income GROSS POTENTIAL INCOME | | | \$47,005 \$11,463 \$28,060 \$33,321 \$2,275 \$1,882 \$4,457 \$128,463 | \$510 \$7,638 | | | \$47,945 \$11,692 \$28,621 \$33,987 \$2,321 \$1,920 \$4,546 \$131,032 | \$520 \$7,593 | | | \$48,904 \$11,926 \$29,194 \$34,667 \$2,367 \$1,958 \$4,637 \$133,653 | \$530 \$8,092 | |
| | | | 31,924,719 | \$7,038 | | | 31,713,344 | 31,393 | | | \$2,039,220 | 30,092 | |
| Economic Loss Vacancy Allowance (-)* Model / Office (-)* Bad Debt (-)* Concessions (-)* Total Economic Loss EFFECTIVE GROSS INCOME | | 19.95% 0.12% 2.41% 4.23% 26.71% | \$358,296 \$2,178 \$43,308 \$76,068 \$479,850 \$1,444,869 | \$1,422 \$9 \$172 \$302 \$5,734 | | 12.00% 0.12% 1.50% 2.00% 15.62% | \$213,877 \$2,161 \$26,735 \$35,646 \$278,419 \$1,634,925 | \$849 \$9 \$106 \$141 \$6,488 | | 11.00% 0.12% 1.50% 2.00% 14.62% | \$209,613 \$2,311 \$28,584 \$38,111 \$278,619 \$1,760,607 | \$832 \$9 \$113 \$151 \$6,987 | |
| OPERATING EXPENSES | | | | | | | | | |] | | | |
| Fixed Operating Expenses Real Estate & Other Taxes | | | | Per Unit | Notes | | | Per Unit | Notes | | | Per Unit | Notes |
| Real Estate Taxes Total Real Estate & Other Taxes Insurance | | | 39,056 \$39,056 | \$155 | (1) | | 75,852 \$75,852 | \$301 | (1) | | 78,128 \$78,128 | \$310 | |
| Property Total Insurance | | | 53,621 \$53,621 | \$213 | | | 55,230 \$55,230 | \$219 | | | 56,887 \$56,887 | \$226 | |
| Utilities Electricity (Common & Vacant) Gas (Common & Vacant) Water Sewer Garbage Collection Total Utilities | | | 22,799 23,421 26,170 28,425 11,820 \$112,635 | \$447 | | | 23,597 24,241 27,086 29,420 12,234 \$116,577 | \$463 | | | 24,423 25,089 28,034 30,450 12,662 \$120,657 | \$479 | |
| Total Fixed Operating Expenses | | | \$205,312 | \$815 | | | \$247,659 | \$983 | | | \$255,672 | \$1,015 | |
| Variable Operating Expenses Contract Services Landscaping Pest Control Snow Removal Scurity Contract Total Contract Services Repairs & Maintenance In-House Repairs & Maintenance In-House Repairs & Maintenance Total Repairs & Maintenance Maintenance Supplies Turnover (Cleaning, Decorating, Carpet, Repair) Total Repairs & Maintenance Marketing & Promotion Advertising Promotions/Resident Functions | | | 16,603 1,575 425 15,106 \$33,709 2,443 20,075 17,221 48,642 \$88,381 19,792 4,684 | \$134 \$351 | | | 16.603 1.575 425 15.106 \$33,709 2,443 20,075 17,221 46,525 \$86,264 25,200 4,684 | \$134 \$342 | | | 17,101 1,622 438 15,559 \$34,720 2,516 20,677 17,738 47,921 \$88,852 25,956 4,825 | \$138 \$353 | |
| Referrals Total Marketing & Promotion | | | 6,000 \$30,476 | \$121 | | | 6,000 \$35,884 | \$142 | | | 6,180 \$36,961 | \$147 | |
| On-Site Payvoll Manager and Leasing Salaries Leasing Commissions/Bonus Maintenance Staff Salaries Total On-Site Payvoll Payvoll Taxes & Benefits Staff Apartments Professional Mgmt, Fee | | 20.00% 0.27% 5.00% | 94,521 2,540 90,844 \$187,905 \$37,581 \$3,906 \$72,293 | \$746 \$149 \$16 \$287 | | 20.00% 0.24% 4.00% | 87,359 6,300 91,518 \$185,177 \$37,035 53,906 \$65,397 | \$735 \$147 \$16 \$260 | | 20.00% 0.23% 4.00% | \$89,980 \$6,489 \$94,264 \$190,733 \$38,147 \$3,994 \$70,424 | \$757 \$151 \$16 \$279 | |
| Administrative Expenses Admin Gookkeeping / Accounting Fees Legal & Professional Fees / LHTC Monitoring Office Supplies / Copier / Portage Phone/Pager/Answering Service Miscellaneous Total Administrative Expenses Total Administrative Expenses Replacement & Reserves TOTAL EXPENSES Expenses As A Percentage of EGI NET OPERATING INCOME | | | 5,500 22,663 9,464 4,969 13,126 \$55,722 \$59,973 \$63,000 \$778,284 53,87% | \$221 \$2,024 \$250 \$3,088 | | | 5,500 22,663 9,464 4,969 13,126 \$55,722 \$53,095 \$63,000 \$813,754 49,77% | \$221 \$1,996 \$250 \$3,229 | | | 5,665 23,343 9,748 5,118 13,520 557,394 \$521,224 \$64,890 \$841,785 47,81% | \$228 \$2,068 \$258 \$3,340 \$3,646 | |
| NOI As A Percentage of EGI Debt Service Coverage Ratio | | ļ | 46.13% | AD DATE | | | 50.23% 1.36 | CARDATE | | 1 | 52.19% 1.52 | AD DATE | |
| | \$10,500,000 \$10,599,000 | | 6.35% 6.29% | AP RATE | | | 7.82% 7.75% | CAP RATE | | | 8.75% 8.67% | AP RATE | |



Notes to Income & Expenses

Notes to Current Income & Expenses

(1) **Real Estate Taxes:** See Real Estate Tax Analysis on following page.

Notes to Economic Income & Expenses

(1) **Real Estate Taxes:** The property was last physically assessed in 1999; however, beginning with the 2006 tax year, properties are subject to an annual "trending." This is a form of mass appraisal recently adopted by the state legislature. A sale does not trigger a reassessment to the sales price. Values are reached by applying three separate appraisal methods (the income, cost, and market approaches), then taking the lowest of the three resulting values. This property currently qualifies for a charitable exemption which requires non-profit ownership. This analysis assumes the purchaser will qualify for the same exemption.



RE Taxes & Payroll Analysis

REAL ESTATE TAXES

| Year Ending | 2006 | ECONOMIC |
|--------------------------------------|-------------|-----------------|
| Land Value | \$517,200 | \$517,200 |
| Improvement Value | \$6,982,700 | \$8,029,100 |
| Assessed Value | \$7,499,900 | \$8,546,300 |
| Less: Non-Profit Exemption | \$5,754,300 | \$5,754,200 |
| Taxable Value | \$1,745,600 | \$2,792,100 |
| Tax Rate | 2.9074% | 3.2504% |
| Gross RE Taxes | \$50,752 | \$90,754 |
| Less: Replacement Credit | \$11,696 | \$18,303 |
| Real Estate Taxes | \$39,056 | \$72,452 |
| Plus: Other Assessments: Storm Water | \$0 | \$3,402 |
| Total Real Estate Tax | \$39,056 | \$75,854 |

Notes/Comments:

#6011625 The Assessed Values for the 2007 tax year have been released, but not yet finalized.

TURNOVER ANALYSIS

| Unit Type | Units | Turnover % | #/YR | \$/Turn | Annual \$ |
|------------------|-------|------------|--------|----------|-----------|
| 1 BD/ 1 BA Units | 92 | 50% | 46.00 | \$350.00 | \$16,100 |
| 2 BD/ 1 BA Units | 34 | 50% | 17.00 | \$375.00 | \$6,375 |
| 2 BD/ 2 BA Units | 92 | 50% | 46.00 | \$375.00 | \$17,250 |
| 3 BD/ 2 BA Units | 34 | 50% | 17.00 | \$400.00 | \$6,800 |
| Totals/Averages | 252 | 50% | 126.00 | \$369.25 | \$46,525 |

PAYROLL SCHEDULE

| 110. | Hour wage | | τιπιααι φ |
|--------|----------------------------|--|--|
| 1 | \$18.00 | 173.33 | \$37,440 |
| 1 | \$12.00 | 173.33 | \$24,960 |
| 1 | \$12.00 | 173.33 | \$24,960 |
| 126.00 | \$50 | | \$6,300 |
| 3 | | | \$93,659 |
| | | | |
| 1 | \$18.00 | 173.33 | \$37,439 |
| 1 | \$14.00 | 173.33 | \$29,119 |
| 1 | \$12.00 | 173.33 | \$24,960 |
| 3 | | | \$91,518 |
| | 1 1 1 126.00 3 | 1 \$18.00 1 \$12.00 1 \$12.00 126.00 \$50 3 \$18.00 1 \$18.00 1 \$14.00 1 \$12.00 | 1 \$18.00 173.33 1 \$12.00 173.33 1 \$12.00 173.33 126.00 \$50 3 1 \$18.00 173.33 1 \$14.00 173.33 1 \$14.00 173.33 1 \$12.00 173.33 |

No.

Hour Wage

Hrs/Mth

Annual \$

TOTAL STAFFING SUMMARY

ADMINISTRATIVE STAFFING

| Total Employees / Total Employee Wages | 6 | \$185,177 |
|--|--------|--------------|
| Payroll Benefits & Insurance % / \$ | 20.00% | \$37,035 |
| Total Property Payroll | | \$222,213 |
| Per Unit | | <u>\$882</u> |

Notes **



Current Income & Expenses

| T | N | 1 | 7 | 1 | 7 | ī | Æ | 1 |
|---|---|---|---|---|---|---|---|---|
| | | | | | | | | |

| UNIT TYPE | Number Of Units | Square Feet | Current Asking Rent Per Unit | Monthly Gross Potential Rent | Current Rent per Sq. Ft. |
|------------------|-----------------|----------------|------------------------------------|------------------------------------|--------------------------------|
| 1 BD/ 1 BA Units | 92 | 704 | \$485 | \$44,620 | \$0.69 SF |
| 2 BD/ 1 BA Units | 34 | 900 | \$579 | \$19,686 | \$0.64 SF |
| 2 BD/ 2 BA Units | 92 | 1,000 | \$599 | \$55,108 | \$0.60 SF |
| 3 BD/ 2 BA Units | 34 | 1,100 | \$729 | \$24,786 | \$0.66 SF |

| \$1,730,400 (\$65,856) \$1,796,256 \$128,463 \$1,924,719 \$358,296 \$2,178 \$43,308 | |
|--|---|
| \$1,796,256 \$128,463 \$1,924,719 \$358,296 \$2,178 \$43,308 | |
| \$128,463 \$1,924,719 \$358,296 \$2,178 \$43,308 | |
| \$1,924,719 \$358,296 \$2,178 \$43,308 | |
| \$358,296 \$2,178 \$43,308 | |
| \$2,178 \$43,308 | |
| \$43,308 | |
| | |
| Φ 7 < 0 < 0 | |
| \$76,068 | |
| \$1,444,869 | |
| | |
| | |
| \$39,056 | (1) |
| \$53,621 | |
| \$22,799 | |
| \$23,421 | |
| \$26,170 | |
| \$28,425 | |
| \$11,820 | |
| \$33,709 | |
| \$88,381 | |
| \$30,476 | |
| \$187,905 | |
| \$37,581 | |
| \$3,906 | |
| \$72,293 | |
| \$55,722 | |
| \$63,000 | |
| \$778,284 | |
| | |
| | |
| _ | \$76,068 \$1,444,869 \$39,056 \$53,621 \$22,799 \$23,421 \$26,170 \$28,425 \$11,820 \$33,709 \$88,381 \$30,476 \$187,905 \$37,581 \$3,906 \$72,293 \$55,722 \$63,000 |

NET OPERATING INCOME

CAP Rate 6.35% \$666,585

Annual Debt Service

\$604,347

CASH FLOW AFTER DEBT SERVICE

Cash-on-Cash
2.83% \$62,238

Notes: * Calculated as a Percentage of Gross Potential Rent

 $** See\ Notes\ to\ Current\ \&\ Proforma\ Income/Expense$



Economic Income & Expenses

| _ | - | - | _ | |
|-----|----|----|----|---|
| IN | | n | A. | T |
| 117 | ٠. | ι, | w | |

| UNIT TYPE | Number Of Units | | Economic Rent Per Unit | Monthly Gross Potential Rent | Economic Rent per Sq. Ft. |
|------------------|--------------------|-------|------------------------------|------------------------------------|---------------------------------|
| 1 BD/ 1 BA Units | 92 | 704 | \$485 | \$44,620 | \$0.69 SF |
| 2 BD/ 1 BA Units | 34 | 900 | \$579 | \$19,686 | \$0.64 SF |
| 2 BD/ 2 BA Units | 92 | 1,000 | \$599 | \$55,108 | \$0.60 SF |
| 3 BD/ 2 BA Units | 34 | 1,100 | \$729 | \$24,786 | \$0.66 SF |

| | | Notes | |
|-------------------------------|--------|-------------|--|
| All Units at Economic Rents | | \$1,730,400 | |
| Loss-to-Lease (\$) | -3.00% | (\$51,912) | |
| GROSS POTENTIAL RENT | · | \$1,782,312 | |
| Other Income | | \$131,032 | |
| GROSS POTENTIAL INCOME | | \$1,913,344 | |
| Residential Vacancy (-)* | 12.00% | \$213,877 | |
| Model Unit Allowance (-)* | 0.12% | \$2,161 | |
| Bad Debt/Collection Loss (-)* | 1.50% | \$26,735 | |
| Concessionary Loss (-)* | 2.00% | \$35,646 | |
| EFFECTIVE GROSS INCOME | | \$1,634,925 | |
| | | | |

EXPENSES

| Expenses per Unit Expenses per Sq. Ft. | \$3,229 \$3.62 | | |
|---|-------------------|-----------|--|
| TAL EXPENSES | | \$813,754 | |
| Replacement & Reserves | \$250/unit | \$63,000 | |
| Administrative Expenses | | \$55,722 | |
| Professional Mgmt. Fee | 4.00% | \$65,397 | |
| Staff Apartments | | \$3,906 | |
| Payroll Taxes & Benefits | 20.00% | \$37,035 | |
| On-Site Payroll | | \$185,177 | |
| Marketing & Promotion | | \$35,884 | |
| Repairs & Maintenance | | \$86,264 | |
| Total Contract Services | | \$33,709 | |
| Garbage Collection | | \$12,234 | |
| Sewer | | \$29,420 | |
| Water | | \$27,086 | |
| Gas (Common & Vacant) | | \$24,241 | |
| Electricity (Common & Vacant) | | \$23,597 | |
| Insurance | | \$55,230 | |
| Real Estate & Other Taxes | | \$75,852 | |

Expenses per Sq. Ft. \$3.62

CAP Rate 7.82% \$821,171

Annual Debt Service

CASH FLOW AFTER DEBT SERVICE

NET OPERATING INCOME

Cash-on-Cash
9.86% \$216,824

\$604,347

Notes: * Calculated as a Percentage of Gross Potential Rent

** See Notes to Current & Proforma Income/Expense



Proforma Income & Expenses

| T | N.T | 1 | 7 | 1 | 1 | 7 | Æ | 1 |
|---|-----|---|---|---|---|---|---|---|
| | | | | | | | | |

| UNIT TYPE | Number Of Units | Square Feet | Proforma Rent Per Unit | Monthly Gross Potential Rent | Proforma Rent per Sq. Ft. |
|------------------|--------------------|----------------|------------------------------|------------------------------------|---------------------------------|
| 1 BD/ 1 BA Units | 92 | 704 | \$527 | \$48,446 | \$0.75 SF |
| 2 BD/ 1 BA Units | 34 | 900 | \$614 | \$20,859 | \$0.68 SF |
| 2 BD/ 2 BA Units | 92 | 1,000 | \$639 | \$58,794 | \$0.64 SF |
| 3 BD/ 2 BA Units | 34 | 1,100 | \$767 | \$26,074 | \$0.70 SF |

| | | _ | Notes ** |
|-------------------------------|--------|-------------|----------|
| All Units at ProForma Rents | | \$1,850,071 | |
| Loss-to-Lease (\$) | -3.00% | (\$55,502) | |
| GROSS POTENTIAL RENT | | \$1,905,573 | |
| Other Income | | \$133,653 | |
| GROSS POTENTIAL INCOME | | \$2,039,226 | |
| Residential Vacancy (-)* | 11.00% | \$209,613 | |
| Model Unit Allowance (-)* | 0.12% | \$2,311 | |
| Bad Debt/Collection Loss (-)* | 1.50% | \$28,584 | |
| Concessionary Loss (-)* | 2.00% | \$38,111_ | |
| EFFECTIVE GROSS INCOME | | \$1,760,607 | |

EXPENSES

| Expenses per Unit | \$3,340 | |
|-------------------------------|------------|-----------|
| TAL EXPENSES | | \$841,785 |
| Replacement & Reserves | \$258/unit | \$64,890 |
| Administrative Expenses | | \$57,394 |
| Professional Mgmt. Fee | 4.00% | \$70,424 |
| Staff Apartments | | \$3,994 |
| Payroll Taxes & Benefits | 20.00% | \$38,147 |
| On-Site Payroll | | \$190,733 |
| Marketing & Promotion | | \$36,961 |
| Repairs & Maintenance | | \$88,852 |
| Total Contract Services | | \$34,720 |
| Garbage Collection | | \$12,662 |
| Sewer | | \$30,450 |
| Water | | \$28,034 |
| Gas (Common & Vacant) | | \$25,089 |
| Electricity (Common & Vacant) | | \$24,423 |
| Insurance | | \$56,887 |
| Real Estate & Other Taxes | | \$78,128 |

TOT

| Expenses per Unit | \$3,340 |
|----------------------|---------|
| Expenses per Sq. Ft. | \$3.75 |

NET OPERATING INCOME

| 8.75% | \$918,822 |
|--------------|-----------|
| | |
| | \$604,347 |
| Cash-on-Cash | |
| 14.30% | \$314,475 |

CAP Rate

Annual Debt Service

CASH FLOW AFTER DEBT SERVICE

Notes: * Calculated as a Percentage of Gross Potential Rent

** See Notes to Current & Proforma Income/Expense



Growth Rates

| PROJECTED GROWTH RATE ASS |
|---------------------------|
|---------------------------|

| Year Ending: | May-2008 | May-2009 | May-2010 | May-2011 | May-2012 | May-2013 | May-2014 | May-2015 | May-2016 | May-2017 |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| INCOME GROWTH | | | | | | | | | | |
| Residental Rental Income Growth | 0.00% | 2.25% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% |
| OTHER INCOME GROWTH | | _ | | | | | | | | |
| Damages / Cleaning / Forfeited Deposits | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Laundry & Vending Income | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Late / NSF Fees | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Lease Termination / Month-to-Month Fees | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Application Fees | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Pet Fees | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Misc. Other Income | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| GROSS POTENTIAL INCOME | | | | | | | | | | |
| Vacancy Allowance (-) * | 12.00% | 11.00% | 10.00% | 9.00% | 9.00% | 9.00% | 9.00% | 9.00% | 9.00% | 9.00% |
| Model / Office (-)* | 0.12% | 0.12% | 0.12% | 0.12% | 0.12% | 0.12% | 0.12% | 0.12% | 0.12% | 0.12% |
| Bad Debt (-) * | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% |
| Concessions (-) * | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| | | | | | | | | | | |
| EXPENSE GROWTH | | | | | | | | | | |
| Real Estate & Other Taxes | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Insurance | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Electricity (Common & Vacant) | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% |
| Gas (Common & Vacant) | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% |
| Water | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% |
| Sewer | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% |
| Garbage Collection | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% | 3.50% |
| Total Contract Services | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Total Repairs & Maintenance | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Total Marketing & Promotion | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Total On-Site Payroll | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Payroll Taxes & Benefits*** | 20.00% | 20.00% | 20.00% | 20.00% | 20.00% | 20.00% | 20.00% | 20.00% | 20.00% | 20.00% |
| Staff Apartments** | 0.00% | 2.25% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% | 2.50% |
| Professional Management Fee** | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% | 4.00% |
| Total Administrative Expenses | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |
| Replacement & Reserves | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% | 3.00% |

Notes: * Calculated as a Percentage of Gross Potential Rent

^{**}Calculated as a Percentage of Effective Gross Income

^{***}Calculated as a Percentage of Total Payroll



10-Year Cash Flow

| PROPERTY CASH FLOW | [| | | | | | | | | | |
|--|--------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------|-------------------------|-------------------------|
| | Year Ending: | May-2008 | May-2009 | May-2010 | May-2011 | May-2012 | May-2013 | May-2014 | May-2015 | May-2016 | May-2017 |
| PROPERTY INCOME All Units at Market Rent | | \$1,730,400 | \$1,850,071 | \$1,896,322 | \$1,943,730 | \$1,992,324 | \$2,042,132 | \$2,093,185 | \$2,145,515 | \$2,199,153 | \$2,254,131 |
| All Units at Market Rent Average Gross Rent Per Unit | | \$1,730,400 \$572 | \$1,830,071 | \$1,696,322 \$627 | \$1,943,730 \$643 | \$1,992,324 \$659 | \$2,042,132 \$675 | \$2,093,183 \$692 | \$2,143,313 \$709 | \$2,199,133 \$727 | \$2,234,131 \$745 |
| Loss-to-Lease (Percentage %) | ſ | -3.00% | -3.00% | -3.00% | -3.00% | -3.00% | -3.00% | -3.00% | -3.00% | -3.00% | -3.00% |
| Loss-to-Lease (Monetary \$) | Ļ | (51,912) | (55,502) | (56,890) | (58,312) | (59,770) | (61,264) | (62,796) | (64,365) | (65,975) | (67,624) |
| Gross Potential Rental Income | | \$1,782,312 | \$1,905,573 | \$1,953,212 | \$2,002,042 | \$2,052,093 | \$2,103,396 | \$2,155,981 | \$2,209,880 | \$2,265,127 | \$2,321,755 |
| OTHER INCOME GROWTH | | . , . , | . , , . | . , , | | | | | . , . , , | | |
| Damages / Cleaning / Forfeited Deposits | | 47,945 | 48,904 | 49,882 | 50,880 | 51,897 | 52,935 | 53,994 | 55,074 | 56,175 | 57,299 |
| Laundry & Vending Income | | 11,692 | 11,926 | 12,165 | 12,408 | 12,656 | 12,909 | 13,167 | 13,431 | 13,699 | 13,973 |
| Late / NSF Fees | | 28,621 | 29,194 | 29,777 | 30,373 | 30,981 | 31,600 | 32,232 | 32,877 | 33,534 | 34,205 |
| Lease Termination / Month-to-Month Fees | | 33,987 | 34,667 | 35,361 | 36,068 | 36,789 | 37,525 | 38,275 | 39,041 | 39,822 | 40,618 |
| Application Fees | | 2,321 | 2,367 | 2,414 | 2,463 | 2,512 | 2,562 | 2,613 | 2,666 | 2,719 | 2,773 |
| Pet Fees | | 1,920 | 1,958 | 1,997 | 2,037 | 2,078 | 2,119 | 2,162 | 2,205 | 2,249 | 2,294 |
| Misc. Other Income | | 4,546 | 4,637 | 4,730 | 4,824 | 4,921 | 5,019 | 5,120 | 5,222 | 5,327 | 5,433 |
| GROSS POTENTIAL INCOME | | \$1,913,344 | \$2,039,226 | \$2,089,538 | \$2,141,095 | \$2,193,927 | \$2,248,066 | \$2,303,544 | \$2,360,395 | \$2,418,652 | \$2,478,351 |
| Vacancy Allowance (-) * | | 213,877 | 209,613 | 195,321 | 180,184 | 184,688 | 189,306 | 194,038 | 198,889 | 203,861 | 208,958 |
| Model / Office (-)* | | 2,161 | 2,311 | 2,368 | 2,428 | 2,488 | 2,550 | 2,614 | 2,680 | 2,747 | 2,815 |
| Bad Debt (-) * | | 26,735 | 28,584 | 29,298 | 30,031 | 30,781 | 31,551 | 32,340 | 33,148 | 33,977 | 34,826 |
| Concessions (-) * | • | 35,646 | 38,111 | 39,064 | 40,041 | 41,042 | 42,068 | 43,120 | 44,198 | 45,303 | 46,435 |
| EFFECTIVE GROSS INCOME | | \$1,634,925 | \$1,760,607 | \$1,823,486 | \$1,888,412 | \$1,934,927 | \$1,982,591 | \$2,031,432 | \$2,081,480 | \$2,132,765 | \$2,185,316 |
| EXPENSE GROWTH | | | | | | | | | | | |
| Real Estate & Other Taxes | | \$75,852 | \$78,128 | \$80,471 | \$82,886 | \$85,372 | \$87,933 | \$90,571 | \$93,288 | \$96,087 | \$98,970 |
| Insurance | | \$55,230 | \$56,887 | \$58,593 | \$60,351 | \$62,161 | \$64,026 | \$65,947 | \$67,925 | \$69,963 | \$72,062 |
| Electricity (Common & Vacant) | | \$23,597 | \$24,423 | \$25,278 | \$26,162 | \$27,078 | \$28,026 | \$29,007 | \$30,022 | \$31,073 | \$32,160 |
| Gas (Common & Vacant) | | \$24,241 | \$25,089 | \$25,967 | \$26,876 | \$27,817 | \$28,790 | \$29,798 | \$30,841 | \$31,920 | \$33,038 |
| Water | | \$27,086 | \$28,034 | \$29,015 | \$30,031 | \$31,082 | \$32,170 | \$33,296 | \$34,461 | \$35,667 | \$36,915 |
| Sewer | | \$29,420 | \$30,450 | \$31,515 | \$32,618 | \$33,760 | \$34,942 | \$36,165 | \$37,430 | \$38,740 | \$40,096 |
| Garbage Collection | | \$12,234 | \$12,662 | \$13,105 | \$13,564 | \$14,038 | \$14,530 | \$15,038 | \$15,565 | \$16,109 | \$16,673 |
| Total Contract Services | | \$33,709 | \$34,720 | \$35,762 | \$36,835 | \$37,940 | \$39,078 | \$40,250 | \$41,458 | \$42,702 | \$43,983 |
| Total Repairs & Maintenance | | \$86,264 | \$88,852 | \$91,517 | \$94,263 | \$97,091 | \$100,004 | \$103,004 | \$106,094 | \$109,277 | \$112,555 |
| Total Marketing & Promotion | | \$35,884 | \$36,961 | \$38,069 | \$39,211 | \$40,388 | \$41,599 | \$42,847 | \$44,133 | \$45,457 | \$46,820 |
| Total On-Site Payroll | | \$185,177 | \$190,733 | \$196,455 | \$202,348 | \$208,419 | \$214,671 | \$221,111 | \$227,745 | \$234,577 | \$241,614 |
| Payroll Taxes & Benefits*** | | \$37,035 | \$38,147 | \$39,291 | \$40,470 | \$41,684 | \$42,934 | \$44,222 | \$45,549 | \$46,915 | \$48,323 |
| Staff Apartments** | | \$3,906 | \$3,994 | \$4,094 | \$4,196 | \$4,301 | \$4,409 | \$4,519 | \$4,632 | \$4,747 | \$4,866 |
| Professional Management Fee** | | \$65,397 | \$70,424 | \$72,939 | \$75,536 | \$77,397 | \$79,304 | \$81,257 | \$83,259 | \$85,311 | \$87,413 |
| Total Administrative Expenses | | \$55,722 | \$57,394 | \$59,115 | \$60,889 | \$62,716 | \$64,597 | \$66,535 | \$68,531 | \$70,587 | \$72,705 |
| Replacement & Reserves TOTAL EXPENSES | • | \$63,000 \$813,754 | \$64,890 \$841.785 | \$66,837 \$868,024 | \$68,842 \$895,078 | \$70,907 \$922,150 | \$73,034 \$950,047 | \$75,225 \$978,793 | \$77,482 \$1.008.415 | \$79,807 \$1,038,939 | \$82,201 \$1,070,394 |
| | | | , | , | , | , | | , | . ,, | . ,, | . ,,. |
| NET OPERATING INCOME | | \$821,171 | \$918,822 | \$955,462 | \$993,334 | \$1,012,777 | \$1,032,544 | \$1,052,640 | \$1,073,066 | \$1,093,826 | \$1,114,922 |
| DEBT SERVICE - First Mortgage | | 6102.152 | 6100 515 | 6116.000 | 6122.441 | 6121.055 | #120 120 | 6147.700 | 6156.02* | 0166.501 | 6176.77 |
| Principal Payments | | \$103,153 | \$109,515 | \$116,270 | \$123,441 | \$131,055 | \$139,138 | \$147,720 | \$156,831 | \$166,504 | \$176,773 |
| Interest Payments | | 501,194 | 494,832 0 | 488,077 0 | 480,906 | 473,292 0 | 465,209 | 456,627 0 | 447,516 | 437,843 | 427,574 |
| Mortgage Repaid | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mortgage Funding Proceeds Loan Fees | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL DS - | • | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 |
| CONSOLIDATED DEBT SERVICE | | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 |
| NET CASH FLOW AFTER DEBT SERVICE | | \$216,824 | \$314,475 | \$351,115 | \$388,987 | \$408,430 | \$428,197 | \$448,293 | \$468,719 | \$489,479 | \$510,576 |
| | | 1.36 | 1,52 | 1.58 | 1.64 | 1.68 | 1.71 | 1.74 | 1.78 | 1.81 | 1.84 |
| DEBT SERVICE COVERAGE RATIO Notes: * Calculated as a Percentage of Gross Potential Rent | ı l | 1.30 | 1.52 | 1.58 | 1.04 | 1.08 | 1./1 | 1./4 | 1./8 | 1.81 | 1.84 |

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information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Marcus & Millichap Real Estate

Notes: * Calculated as a Percentage of Gross Potential Rent

^{**}Calculated as a Percentage of Effective Gross Income ***Calculated as a Percentage of Total Payroll



Financial Returns & Investment Indicators

| Covered Bridge Indianapolis, IN | PROPERTY SUMMA | ARY | | | | | | | |
|---|---|--------------|------------------------------|------------------------------------|------------------|------------------------------------|------------------|------------------------------------|--------------------------------------|
| Number of Units 252 Units 224,768 Square Feet 1982 | Name of Property | | | | | | | | |
| UNIT MIX | Number of Units Total Residential Squ | are Footage | | 252 Units 224,768 Square | | | | | |
| 18D 18 Units 92 704 Sq. Ft. \$485 Per Month \$0.69 \$485 Per Month \$0.60 \$527 Per Month \$5.2 BD 18 Units 34 900 Sq. Ft. \$579 Per Month \$0.64 \$537 Per Month \$0.64 \$614 Per Month \$5.2 BD 28 Units 92 1,000 Sq. Ft. \$579 Per Month \$0.60 \$539 Per Month \$0.60 \$639 Per Month \$5.2 BD 28 Units 34 1,100 Sq. Ft. \$579 Per Month \$0.60 \$539 Per Month \$5.66 \$767 Per | PROPERTY UNIT M | IIX SUMMARY | | | | | | | |
| 2 BD/ 18 Units 34 900 Sq. Ft. \$79 Per Month \$0.64 \$579 Per Month \$0.64 \$579 Per Month \$0.60 \$539 Per Month \$0.60 \$570 Per Month \$0.60 \$770 Per Month \$0.60 \$ | | | | | | | | | Per Sq. Ft. |
| SI,730,400 Annual SI,730,400 Annual SI,730,400 Annual SI,850,071 Annual | 2 BD/ 1 BA Units 2 BD/ 2 BA Units | 34 92 | 900 Sq. Ft. 1,000 Sq. Ft. | \$579 Per Month \$599 Per Month | \$0.64 \$0.60 | \$579 Per Month \$599 Per Month | \$0.64 \$0.60 | \$614 Per Month \$639 Per Month | \$0.75 \$0.68 \$0.64 \$0.70 |
| Total Leveraged Property Acquisition Cost \$10,500,000 | | 252 Units | 224,768 Sq. Ft. | | \$0.64 | | \$0.64 | | \$0.69 |
| Acquisition Cost Per Unit \$44,667 Acquisition Cost Per Square Foot \$46.71 Valuation Analysis Period 10 Years Assumed Terminal Captialization Rate 8.00% Assumed Terminal Cost of Sale Percentage 3.00% Total Property Debt Financing Amount \$8,400,000 Total Loan to Value Ratio 80,00% Effective Interest Rate (1st Mtg) 6,00% | BUYER'S INVESTM | ENT REQUIREM | ENT SUMMARY | | | | | | |
| Acquisition Cost Per Square Foot \$46.71 Valuation Analysis Period 10 Years Assumed Terminal Capitalization Rate 8.000% Assumed Terminal Cost of Sale Percentage 3.00% Total Property Debt Financing Amount Total Loan to Value Ratio \$8,400,000 Effective Interest Rate (1st Mtg) 6.00% | | | ost | | | | | | |
| Valuation Analysis Period 10 Years Assumed Terminal Capitalization Rate 8.00% Assumed Terminal Cost of Sale Percentage 3.00% Total Property Debt Financing Amount \$8,400,000 Total Loan to Value Ratio 80,00% Effective Interest Rate (1st Mtg) 6,00% | | | | | | | | | |
| Assumed Terminal Capitalization Rate 8.00% Assumed Terminal Cost of Sale Percentage 3.00% Total Property Debt Financing Amount 88,400,000 Total Loan to Value Ratio 80,00% Effective Interest Rate (1st Mtg) 6.00% | | | | | | | _ | | |
| Assumed Terminal Cost of Sale Percentage 7 Total Property Debt Financing Amount Total Loan to Value Ratio Effective Interest Rate (1st Mtg) 6.00% | | | | | | | - | | |
| Total Loan to Value Ratio 80.00% Effective Interest Rate (1st Mtg) 6.00% | Assumed Terminal Capitalization Rate Assumed Terminal Cost of Sale Percentage | | | | | | | | |
| Effective Interest Rate (1st Mtg) 6.00% | Total Property Debt Financing Amount | | | | | \$8,400,000 | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | Total Debt Service Payment | | | | \$604,347 | _ | | | |
| | Effective Loan Constant | | | | | | _ | | |
| Leveraged Buyer Equity Required \$2,199,000 | Leveraged Buyer Equ | ity Required | | | | \$2,199,000 | | | |

| INVESTMENT RETURN INDICATOR SUMMARY |
|-------------------------------------|
| |

| Stabilized Year #: 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|
| Year Ending: Equity | May-08 | May-09 | May-10 | May-11 | May-12 | May-13 | May-14 | May-15 | May-16 | May-17 |
| Effective Gross Income (EGI) | \$1,634,925 | \$1,760,607 | \$1,823,486 | \$1,888,412 | \$1,934,927 | \$1,982,591 | \$2,031,432 | \$2,081,480 | \$2,132,765 | \$2,185,316 |
| Operational Expenses (W/ Reserves) | \$813,754 | \$841,785 | \$868,024 | \$895,078 | \$922,150 | \$950,047 | \$978,793 | \$1,008,415 | \$1,038,939 | \$1,070,394 |
| Net Operating Income (NOI) | \$821,171 | \$918,822 | \$955,462 | \$993,334 | \$1,012,777 | \$1,032,544 | \$1,052,640 | \$1,073,066 | \$1,093,826 | \$1,114,922 |
| Consolidated Debt Service | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 | \$604,347 |
| Net Operating Cash Flow (Leveraged) | \$216,824 | \$314,475 | \$351,115 | \$388,987 | \$408,430 | \$428,197 | \$448,293 | \$468,719 | \$489,479 | \$510,576 |
| Debt Service Coverage Ratio | 1.359 | 1.520 | 1.581 | 1.644 | 1.676 | 1.709 | 1.742 | 1.776 | 1.810 | 1.845 |
| Annual Net Cash Flow To Buyer | \$216,824 | \$314,475 | \$351,115 | \$388,987 | \$408,430 | \$428,197 | \$448,293 | \$468,719 | \$489,479 | \$510,576 |
| Net Property Sales Proceeds | \$2,843,868 | \$3,397,640 | \$3,973,113 | \$4,332,300 | \$4,703,035 | \$5,085,828 | \$5,481,214 | \$5,889,759 | \$6,312,061 | \$6,748,751 |
| Total Single Year Buyer Return (\$) | \$3,060,692 | \$3,712,115 | \$4,324,228 | \$4,721,287 | \$5,111,465 | \$5,514,025 | \$5,929,506 | \$6,358,478 | \$6,801,540 | \$7,259,326 |
| Single Year Cash-On-Cash Return | 9.86% | 14.30% | 15.97% | 17.69% | 18.57% | 19.47% | 20.39% | 21.32% | 22.26% | 23.22% |
| Cumulative Cash-On-Cash Return | 9.86% | 24.16% | 40.13% | 57.82% | 76.39% | 95.86% | 116.25% | 137.56% | 159.82% | 183.04% |
| Single Year Total Buyer Return % | 139.19% | 168.81% | 196.65% | 214.70% | 232.44% | 250.75% | 269.65% | 289.15% | 309.30% | 330.12% |
| Time-based Total Buyer Return % | 139.19% | 84.40% | 65.55% | 53.68% | 46.49% | 41.79% | 38.52% | 36.14% | 34.37% | 33.01% |
| Buyer Internal Rate of Return (IRR%) | 39.19% | 34.95% | 32.56% | 29.44% | 27.47% | 26.09% | 25.05% | 24.22% | 23.55% | 22.99% |
| Buyer Base Return On Equity (ROE) | 39.19% | 34.40% | 32.22% | 28.68% | 26.49% | 25.13% | 24.24% | 23.64% | 23.26% | 23.01% |
| Buver Equity Balance (Reduced by Cash Only) | \$1,982,176 | \$1,667,701 | \$1,316,586 | \$927,599 | \$519,169 | \$90,972 | -\$357,321 | -\$826,040 | -\$1,315,519 | -\$1,826,094 |

SCENARIO RETURN INDICATORS

| | ACTUAL | CURRENT | ECONOMIC | PROFORMA |
|----------------------------------|-----------|-----------|-----------|-----------|
| Net Operating Income | \$534,594 | \$666,585 | \$821,171 | \$918,822 |
| CAP Rate (NOI/Acquisition Price) | 5.09% | 6.35% | 7.82% | 8.75% |
| Annual Debt Service | \$604,347 | \$604,347 | \$604,347 | \$604,347 |
| Debt Service Coverage Ratio | 0.885 | 1.103 | 1.359 | 1.520 |
| Gross Rent Multiplier (GRM) | 5.86 | 5.85 | 5.89 | 5.51 |
| Initial Cash-On-Cash Return | -3.17% | 2.83% | 9.86% | 14.30% |



COVERED BRIDGE

INDIANAPOLIS, IN



Net Rent Summary

Sorted By Yellow

| Sorted by / | verage l | Market | Rent |
|-------------|----------|--------|------|

| 10.1 (10.4 | | | | Υ | YY: - 1. | A | A | Concession | Concession | | Net Rent | |
|----------------------|-------|-------|---------|--------|----------|---------|---------|-------------|------------------|------|-------------|---------|
| 1 Bedoom/ 1 Bath | | | | Low | High | Average | Average | | | | | |
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Crosscreek | 1990 | 132 | 685 | \$499 | \$610 | \$555 | \$0.81 | \$268 | \$22 | \$10 | \$542 | 4% |
| Westbury Court | 1992 | N/A | 580 | \$460 | \$627 | \$544 | \$0.94 | \$0 | \$0 | \$0 | \$544 | 13% |
| Woodbrook | 1981 | N/A | 675 | \$515 | \$535 | \$525 | \$0.78 | \$100 | \$8 | \$0 | \$517 | 40% |
| Woods at Eagle Creek | 1978 | 184 | 700 | \$509 | \$509 | \$509 | \$0.73 | \$400 | \$33 | \$0 | \$476 | 8% |
| Hunter's Run | 1972 | 160 | 700 | \$485 | \$485 | \$485 | \$0.69 | \$238 | \$20 | \$0 | \$465 | 8% |
| Covered Bridge | 1982 | 92 | 704 | \$485 | \$485 | \$485 | \$0.69 | \$415 | \$35 | \$0 | \$450 | 17% |
| Oakbrook Village | 1973 | 120 | 680 | \$479 | \$490 | \$485 | \$0.71 | \$0 | \$0 | \$0 | \$485 | 9% |
| Lake Camelot | 1974 | 72 | 700 | \$479 | \$479 | \$479 | \$0.68 | \$0 | \$0 | \$0 | \$479 | 8% |
| Inverness | 1972 | 62 | 650 | \$449 | \$449 | \$449 | \$0.69 | \$300 | \$25 | \$0 | \$424 | 11% |
| Abington | 1981 | N/A | 671 | \$445 | \$445 | \$445 | \$0.66 | \$200 | \$17 | \$0 | \$428 | 8% |
| Annhurst | 1984 | 59 | 576 | \$429 | \$429 | \$429 | \$0.74 | \$452 | \$38 | \$0 | \$391 | 7% |
| Averages: | 1980 | 110 | 666 | \$476 | \$504 | \$490 | \$0.74 | \$216 | \$18 | \$1 | \$473 | 12% |

| 2 Bedroom / 1 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|----------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Westbury Court | 1992 | N/A | 968 | \$701 | \$725 | \$713 | \$0.74 | \$0 | \$0 | \$0 | \$713 | 13% |
| Annhurst | 1984 | 12 | 864 | \$704 | \$704 | \$704 | \$0.81 | \$697 | \$58 | \$0 | \$646 | 7% |
| Hunter's Run | 1972 | 108 | 1,000 | \$609 | \$659 | \$634 | \$0.63 | \$325 | \$27 | \$0 | \$607 | 8% |
| Woodbrook | 1981 | N/A | 925 | \$615 | \$635 | \$625 | \$0.68 | \$100 | \$8 | \$0 | \$617 | 40% |
| Lake Camelot | 1974 | 72 | 900 | \$615 | \$615 | \$615 | \$0.68 | \$0 | \$0 | \$0 | \$615 | 8% |
| Woods at Eagle Creek | 1978 | 136 | 1,000 | \$599 | \$599 | \$599 | \$0.60 | \$400 | \$33 | \$0 | \$566 | 8% |
| Oakbrook Village | 1973 | 156 | 860 | \$564 | \$609 | \$587 | \$0.68 | \$0 | \$0 | \$0 | \$587 | 9% |
| Abington | 1981 | N/A | 960 | \$579 | \$579 | \$579 | \$0.60 | \$200 | \$17 | \$0 | \$562 | 8% |
| Covered Bridge | 1982 | 34 | 900 | \$579 | \$579 | \$579 | \$0.64 | \$534 | \$45 | \$0 | \$535 | 17% |
| Inverness | 1972 | 78 | 808 | \$519 | \$519 | \$519 | \$0.64 | \$300 | \$25 | \$0 | \$494 | 11% |
| Averages: | 1979 | 85 | 919 | \$608 | \$622 | \$615 | \$0.67 | \$256 | \$21 | \$0 | \$594 | 13% |

| 2 Bedroom / 2 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|-----------------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Westbury Court | 1992 | N/A | 1,070 | \$738 | \$820 | \$779 | \$0.73 | \$0 | \$0 | \$0 | \$779 | 13% |
| Annhurst | 1984 | 4 | 864 | \$714 | \$714 | \$714 | \$0.83 | \$707 | \$59 | \$0 | \$655 | 7% |
| Hunter's Run | 1972 | 16 | 1,200 | \$669 | \$669 | \$669 | \$0.56 | \$370 | \$31 | \$0 | \$638 | 8% |
| Crosscreek | 1990 | 76 | 910 | \$645 | \$660 | \$653 | \$0.72 | \$357 | \$30 | \$0 | \$623 | 4% |
| Oakbrook Village (2/1.5) TH | 1973 | 48 | 990 | \$616 | \$616 | \$616 | \$0.62 | \$0 | \$0 | \$0 | \$616 | 9% |
| Abington | 1981 | N/A | 974 | \$599 | \$599 | \$599 | \$0.61 | \$200 | \$17 | \$0 | \$582 | 8% |
| Covered Bridge | 1982 | 92 | 1,000 | \$599 | \$599 | \$599 | \$0.60 | \$553 | \$46 | \$0 | \$553 | 17% |
| Averages: | 1982 | 47 | 1001 | \$654 | \$668 | \$661 | \$0.67 | \$312 | \$26 | \$0 | \$635 | 9% |

| 3 Bedroom / 2 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|---------------------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Woods at Eagle Creek (3/1.5) TH | 1978 | 46 | 1,200 | \$829 | \$829 | \$829 | \$0.69 | \$400 | \$33 | \$0 | \$796 | 8% |
| Abington TH | 1981 | N/A | 1,345 | \$799 | \$799 | \$799 | \$0.59 | \$200 | \$17 | \$0 | \$782 | 8% |
| Woodbrook (3/1.5) | 1981 | N/A | 1,000 | \$745 | \$745 | \$745 | \$0.75 | \$100 | \$8 | \$0 | \$737 | 40% |
| Covered Bridge | 1982 | 34 | 1,100 | \$729 | \$729 | \$729 | \$0.66 | \$600 | \$50 | \$0 | \$679 | 17% |
| Inverness | 1972 | 48 | 1,035 | \$700 | \$700 | \$700 | \$0.68 | \$300 | \$25 | \$0 | \$675 | 11% |
| Oakbrook Village | 1973 | 36 | 1,140 | \$664 | \$689 | \$677 | \$0.59 | \$0 | \$0 | \$0 | \$677 | 9% |
| Averages: | 1978 | 41 | 1137 | \$744 | \$749 | \$746 | \$0.66 | \$267 | \$22 | \$0 | \$724 | 16% |



Net Rent Summary

| Sorted | | |
|--------|--|--|
| | | |
| | | |

| Sorted 1 | w L | ent l | Por S | angre | Foot |
|----------|-----|-------|-------|-------|------|
| | | | | | |

| 1 Bedoom/ 1 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|----------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Westbury Court | 1992 | N/A | 580 | \$460 | \$627 | \$544 | \$0.94 | \$0 | \$0 | \$0 | \$544 | 13% |
| Crosscreek | 1990 | 132 | 685 | \$499 | \$610 | \$555 | \$0.81 | \$268 | \$22 | \$10 | \$542 | 4% |
| Woodbrook | 1981 | N/A | 675 | \$515 | \$535 | \$525 | \$0.78 | \$100 | \$8 | \$0 | \$517 | 40% |
| Annhurst | 1984 | 59 | 576 | \$429 | \$429 | \$429 | \$0.74 | \$452 | \$38 | \$0 | \$391 | 7% |
| Woods at Eagle Creek | 1978 | 184 | 700 | \$509 | \$509 | \$509 | \$0.73 | \$400 | \$33 | \$0 | \$476 | 8% |
| Oakbrook Village | 1973 | 120 | 680 | \$479 | \$490 | \$485 | \$0.71 | \$0 | \$0 | \$0 | \$485 | 9% |
| Hunter's Run | 1972 | 160 | 700 | \$485 | \$485 | \$485 | \$0.69 | \$238 | \$20 | \$0 | \$465 | 8% |
| Inverness | 1972 | 62 | 650 | \$449 | \$449 | \$449 | \$0.69 | \$300 | \$25 | \$0 | \$424 | 11% |
| Covered Bridge | 1982 | 92 | 704 | \$485 | \$485 | \$485 | \$0.69 | \$415 | \$35 | \$0 | \$450 | 17% |
| Lake Camelot | 1974 | 72 | 700 | \$479 | \$479 | \$479 | \$0.68 | \$0 | \$0 | \$0 | \$479 | 8% |
| Abington | 1981 | N/A | 671 | \$445 | \$445 | \$445 | \$0.66 | \$200 | \$17 | \$0 | \$428 | 8% |
| Averages: | 1980 | 110 | 666 | \$476 | \$504 | \$490 | \$0.74 | \$216 | \$18 | \$1 | \$473 | 12% |

| 2 Bedroom / 1 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|----------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Annhurst | 1984 | 12 | 864 | \$704 | \$704 | \$704 | \$0.81 | \$697 | \$58 | \$0 | \$646 | 7% |
| Westbury Court | 1992 | N/A | 968 | \$701 | \$725 | \$713 | \$0.74 | \$0 | \$0 | \$0 | \$713 | 13% |
| Lake Camelot | 1974 | 72 | 900 | \$615 | \$615 | \$615 | \$0.68 | \$0 | \$0 | \$0 | \$615 | 8% |
| Oakbrook Village | 1973 | 156 | 860 | \$564 | \$609 | \$587 | \$0.68 | \$0 | \$0 | \$0 | \$587 | 9% |
| Woodbrook | 1981 | N/A | 925 | \$615 | \$635 | \$625 | \$0.68 | \$100 | \$8 | \$0 | \$617 | 40% |
| Covered Bridge | 1982 | 34 | 900 | \$579 | \$579 | \$579 | \$0.64 | \$534 | \$45 | \$0 | \$535 | 17% |
| Inverness | 1972 | 78 | 808 | \$519 | \$519 | \$519 | \$0.64 | \$300 | \$25 | \$0 | \$494 | 11% |
| Hunter's Run | 1972 | 108 | 1,000 | \$609 | \$659 | \$634 | \$0.63 | \$325 | \$27 | \$0 | \$607 | 8% |
| Abington | 1981 | N/A | 960 | \$579 | \$579 | \$579 | \$0.60 | \$200 | \$17 | \$0 | \$562 | 8% |
| Woods at Eagle Creek | 1978 | 136 | 1,000 | \$599 | \$599 | \$599 | \$0.60 | \$400 | \$33 | \$0 | \$566 | 8% |
| Averages: | 1979 | 85 | 919 | \$608 | \$622 | \$615 | \$0.67 | \$256 | \$21 | \$0 | \$594 | 13% |

| 2 Bedroom / 2 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|-----------------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Annhurst | 1984 | 4 | 864 | \$714 | \$714 | \$714 | \$0.83 | \$707 | \$59 | \$0 | \$655 | 7% |
| Westbury Court | 1992 | N/A | 1,070 | \$738 | \$820 | \$779 | \$0.73 | \$0 | \$0 | \$0 | \$779 | 13% |
| Crosscreek | 1990 | 76 | 910 | \$645 | \$660 | \$653 | \$0.72 | \$357 | \$30 | \$0 | \$623 | 4% |
| Oakbrook Village (2/1.5) TH | 1973 | 48 | 990 | \$616 | \$616 | \$616 | \$0.62 | \$0 | \$0 | \$0 | \$616 | 9% |
| Abington | 1981 | N/A | 974 | \$599 | \$599 | \$599 | \$0.61 | \$200 | \$17 | \$0 | \$582 | 8% |
| Covered Bridge | 1982 | 92 | 1,000 | \$599 | \$599 | \$599 | \$0.60 | \$553 | \$46 | \$0 | \$553 | 17% |
| Hunter's Run | 1972 | 16 | 1,200 | \$669 | \$669 | \$669 | \$0.56 | \$370 | \$31 | \$0 | \$638 | 8% |
| Averages: | 1982 | 47 | 1001 | \$654 | \$668 | \$661 | \$0.67 | \$312 | \$26 | \$0 | \$635 | 9% |

| 3 Bedroom / 2 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|---------------------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Woodbrook (3/1.5) | 1981 | N/A | 1,000 | \$745 | \$745 | \$745 | \$0.75 | \$100 | \$8 | \$0 | \$737 | 40% |
| Woods at Eagle Creek (3/1.5) TH | 1978 | 46 | 1,200 | \$829 | \$829 | \$829 | \$0.69 | \$400 | \$33 | \$0 | \$796 | 8% |
| Inverness | 1972 | 48 | 1,035 | \$700 | \$700 | \$700 | \$0.68 | \$300 | \$25 | \$0 | \$675 | 11% |
| Covered Bridge | 1982 | 34 | 1,100 | \$729 | \$729 | \$729 | \$0.66 | \$600 | \$50 | \$0 | \$679 | 17% |
| Abington TH | 1981 | N/A | 1,345 | \$799 | \$799 | \$799 | \$0.59 | \$200 | \$17 | \$0 | \$782 | 8% |
| Oakbrook Village | 1973 | 36 | 1,140 | \$664 | \$689 | \$677 | \$0.59 | \$0 | \$0 | \$0 | \$677 | 9% |
| Averages: | 1978 | 41 | 1137 | \$744 | \$749 | \$746 | \$0.66 | \$267 | \$22 | \$0 | \$724 | 16% |
| i | | | | | | | | | | | | |



Net Rent Summary

| Sorted By Yellow |
|------------------|
|------------------|

| Subject Property Westbury Court | Year Built 1992 | # of Units | Square Footage | Market | Market | Market | n . | | | | | |
|---------------------------------------|-----------------------|---------------|-------------------|--------|--------|--------|--------|-------------|------------------|------|-------------|---------|
| Westbury Court | | Units | Footage | _ | | | Rent | on 12 month | Loss / Month on | | on 12 month | |
| | 1992 | | | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| | 1772 | N/A | 580 | \$460 | \$627 | \$544 | \$0.94 | \$0 | \$0 | \$0 | \$544 | 13% |
| Crosscreek | 1990 | 132 | 685 | \$499 | \$610 | \$555 | \$0.81 | \$268 | \$22 | \$10 | \$542 | 4% |
| Woodbrook | 1981 | N/A | 675 | \$515 | \$535 | \$525 | \$0.78 | \$100 | \$8 | \$0 | \$517 | 40% |
| Oakbrook Village | 1973 | 120 | 680 | \$479 | \$490 | \$485 | \$0.71 | \$0 | \$0 | \$0 | \$485 | 9% |
| Lake Camelot | 1974 | 72 | 700 | \$479 | \$479 | \$479 | \$0.68 | \$0 | \$0 | \$0 | \$479 | 8% |
| Woods at Eagle Creek | 1978 | 184 | 700 | \$509 | \$509 | \$509 | \$0.73 | \$400 | \$33 | \$0 | \$476 | 8% |
| Hunter's Run | 1972 | 160 | 700 | \$485 | \$485 | \$485 | \$0.69 | \$238 | \$20 | \$0 | \$465 | 8% |
| Covered Bridge | 1982 | 92 | 704 | \$485 | \$485 | \$485 | \$0.69 | \$415 | \$35 | \$0 | \$450 | 17% |
| Abington | 1981 | N/A | 671 | \$445 | \$445 | \$445 | \$0.66 | \$200 | \$17 | \$0 | \$428 | 8% |
| Inverness | 1972 | 62 | 650 | \$449 | \$449 | \$449 | \$0.69 | \$300 | \$25 | \$0 | \$424 | 11% |
| Annhurst | 1984 | 59 | 576 | \$429 | \$429 | \$429 | \$0.74 | \$452 | \$38 | \$0 | \$391 | 7% |
| Averages: | 1980 | 110 | 666 | \$476 | \$504 | \$490 | \$0.74 | \$216 | \$18 | \$1 | \$473 | 12% |

| 2 Bedroom / 1 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|----------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|-------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacan |
| Westbury Court | 1992 | N/A | 968 | \$701 | \$725 | \$713 | \$0.74 | \$0 | \$0 | \$0 | \$713 | 13% |
| Annhurst | 1984 | 12 | 864 | \$704 | \$704 | \$704 | \$0.81 | \$697 | \$58 | \$0 | \$646 | 7% |
| Woodbrook | 1981 | N/A | 925 | \$615 | \$635 | \$625 | \$0.68 | \$100 | \$8 | \$0 | \$617 | 40% |
| Lake Camelot | 1974 | 72 | 900 | \$615 | \$615 | \$615 | \$0.68 | \$0 | \$0 | \$0 | \$615 | 8% |
| Hunter's Run | 1972 | 108 | 1,000 | \$609 | \$659 | \$634 | \$0.63 | \$325 | \$27 | \$0 | \$607 | 8% |
| Oakbrook Village | 1973 | 156 | 860 | \$564 | \$609 | \$587 | \$0.68 | \$0 | \$0 | \$0 | \$587 | 9% |
| Woods at Eagle Creek | 1978 | 136 | 1,000 | \$599 | \$599 | \$599 | \$0.60 | \$400 | \$33 | \$0 | \$566 | 8% |
| Abington | 1981 | N/A | 960 | \$579 | \$579 | \$579 | \$0.60 | \$200 | \$17 | \$0 | \$562 | 8% |
| Covered Bridge | 1982 | 34 | 900 | \$579 | \$579 | \$579 | \$0.64 | \$534 | \$45 | \$0 | \$535 | 17% |
| Inverness | 1972 | 78 | 808 | \$519 | \$519 | \$519 | \$0.64 | \$300 | \$25 | \$0 | \$494 | 11% |
| Averages: | 1979 | 85 | 919 | \$608 | \$622 | \$615 | \$0.67 | \$256 | \$21 | \$0 | \$594 | 13% |

| 2 Bedroom / 2 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|-----------------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|--------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacanc |
| Westbury Court | 1992 | N/A | 1,070 | \$738 | \$820 | \$779 | \$0.73 | \$0 | \$0 | \$0 | \$779 | 13% |
| Annhurst | 1984 | 4 | 864 | \$714 | \$714 | \$714 | \$0.83 | \$707 | \$59 | \$0 | \$655 | 7% |
| Hunter's Run | 1972 | 16 | 1,200 | \$669 | \$669 | \$669 | \$0.56 | \$370 | \$31 | \$0 | \$638 | 8% |
| Crosscreek | 1990 | 76 | 910 | \$645 | \$660 | \$653 | \$0.72 | \$357 | \$30 | \$0 | \$623 | 4% |
| Oakbrook Village (2/1.5) TH | 1973 | 48 | 990 | \$616 | \$616 | \$616 | \$0.62 | \$0 | \$0 | \$0 | \$616 | 9% |
| Abington | 1981 | N/A | 974 | \$599 | \$599 | \$599 | \$0.61 | \$200 | \$17 | \$0 | \$582 | 8% |
| Covered Bridge | 1982 | 92 | 1,000 | \$599 | \$599 | \$599 | \$0.60 | \$553 | \$46 | \$0 | \$553 | 17% |
| Averages: | 1982 | 47 | 1001 | \$654 | \$668 | \$661 | \$0.67 | \$312 | \$26 | \$0 | \$635 | 9% |

| 3 Bedroom / 2 Bath | | | | Low | High | Average | Average | Concession | Concession | | Net Rent | |
|---------------------------------|-------|-------|---------|--------|--------|---------|---------|-------------|------------------|------|-------------|---------|
| Subject | Year | # of | Square | Market | Market | Market | Rent | on 12 month | Loss / Month on | | on 12 month | |
| Property | Built | Units | Footage | Rent | Rent | Rent | P.S.F. | Agreement | 12 mo. Agreement | RUBS | Agreement | Vacancy |
| Woods at Eagle Creek (3/1.5) TH | 1978 | 46 | 1,200 | \$829 | \$829 | \$829 | \$0.69 | \$400 | \$33 | \$0 | \$796 | 8% |
| Abington TH | 1981 | N/A | 1,345 | \$799 | \$799 | \$799 | \$0.59 | \$200 | \$17 | \$0 | \$782 | 8% |
| Woodbrook (3/1.5) | 1981 | N/A | 1,000 | \$745 | \$745 | \$745 | \$0.75 | \$100 | \$8 | \$0 | \$737 | 40% |
| Covered Bridge | 1982 | 34 | 1,100 | \$729 | \$729 | \$729 | \$0.66 | \$600 | \$50 | \$0 | \$679 | 17% |
| Oakbrook Village | 1973 | 36 | 1,140 | \$664 | \$689 | \$677 | \$0.59 | \$0 | \$0 | \$0 | \$677 | 9% |
| Inverness | 1972 | 48 | 1,035 | \$700 | \$700 | \$700 | \$0.68 | \$300 | \$25 | \$0 | \$675 | 11% |
| Averages: | 1978 | 41 | 1137 | \$744 | \$749 | \$746 | \$0.66 | \$267 | \$22 | \$0 | \$724 | 16% |
| | | | | | | | | | | | | |







COVERED BRIDGE

6700 North Georgetown Road INDIANAPOLIS, IN 46268

| No. of Units | SF | Rent | Rent/SF |
|--------------|----------------|------------------------------|--|
| 92 | 704 | \$485 | \$0.69 |
| 34 | 900 | \$579 | \$0.64 |
| 92 | 1,000 | \$599 | \$0.60 |
| 34 | 1,100 | \$729 | \$0.66 |
| | 92 34 92 | 92 704 34 900 92 1,000 | 92 704 \$485 34 900 \$579 92 1,000 \$599 |

| Total/Wtd. | 252 | 224,768 | \$572 | \$0.64 |
|------------|-----|---------|-------|--------|

SUBJECT PROPERTY

No. of Units 252 Occupancy: 82% Year Built: 1982

COMMENTS

Concessions: One Month Free With a 13-Month Lease; Utilities: Tenant Pays Electricity & Gas, WSG Included.

1



CROSSCREEK

5756 Crosscreek Drive Indianapolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|--------------|--------------|-----------|---------------|---------|
| 1 Bdr 1 Bath | 132 | 510 - 860 | \$499 - \$610 | \$0.81 |
| 2 Bdr 2 Bath | 76 | 910 | \$645 - \$660 | \$0.72 |

No. of Units 208 Occupancy: 96% Year Built: 1990

Total/Wtd. Avg. 208 \$603 \$0.77

COMMENTS

Concessions: Half-Month Free With a 13-Month Lease; Utilities: Tenant Pays WS (RUBS) & Electricity, Garbage Included, No Gas.



No. of Units 484 Occupancy: 87%

WESTBURY COURT

774 Santa Monica Drive Indianapolis, IN 46268

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------------|--------------|---------------|---------------|---------|
| 1 Bdr 1 Bath | N/A | 516 - 644 | \$460 - \$627 | \$0.94 |
| 2 Bdr 1 Bath | N/A | 968 | \$701 - \$725 | \$0.74 |
| 2 Bdr 2 Bath | N/A | 1,070 | \$738 - \$820 | \$0.73 |
| 2 Bdr 2.5 Bath Twnhs | N/A | 1,165 | \$819 | \$0.70 |
| 3 Bdr 2.5 Bath Twnhs | N/A | 1,226 - 1,257 | \$839 - \$887 | \$0.70 |
| | | | | |

Year Built: 1992 Total/Wtd. Avg. \$743 \$0.76

COMMENTS

No Concessions; Utilities: Tenant Pays Electricity, WSG Included, No Gas.



3

No. of Units 196 Occupancy: 60% Year Built: 1981

WOODBROOK

5302 Woodbrook Drive Indianapolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------|--------------|-------|---------------|---------|
| 1 Bdr 1 Bath | N/A | 675 | \$515 - \$535 | \$0.78 |
| 2 Bdr 1 Bath | N/A | 615 | \$615 - \$635 | \$1.02 |
| 2 Bdr 1.5 Bath | N/A | 950 | \$625 - \$645 | \$0.67 |
| 3 Bdr 1.5 Bath | N/A | 1,000 | \$745 | \$0.75 |

| Total/Wtd. Avg. | \$632 | \$0.81 |
|-----------------|-------|--------|

COMMENTS

Concessions: \$100 Off 1BD & 2BD Floorplans With a 12-Month Lease; Utilities: Tenant Pays WSG (Metered) & Electricity, No Gas.



No. of Units 460 Occupancy: 92% Year Built: 1978

WOODS AT EAGLE CREEK

4949 Bobwhite Lane Indianapolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------------|--------------|-------|-------|---------|
| 1 Bdr 1 Bath | 184 | 700 | \$509 | \$0.73 |
| 2 Bdr 1 Bath | 136 | 900 | \$599 | \$0.67 |
| 2 Bdr 1.5 Bath Twnhs | 94 | 1,000 | \$699 | \$0.70 |
| 3 Bdr 1.5 Bath Twnhs | 46 | 1,200 | \$829 | \$0.69 |

| Total/Wtd. Avg. | 460 | \$659 | \$0.70 |
|-----------------|-----|-------|--------|

COMMENTS

Concessions: \$400 Off First Month's Rent if Moved in 2-Weeks After Application Date; Utilities: Tenant Pays Electricity, WSG Included, No Gas.



| No. of Units | 304 |
|--------------|------|
| Occupancy: | 92% |
| Year Built: | 1972 |

HUNTER'S RUN

52nd and Georgetown Indianpolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|--------------|--------------|-------------|---------------|---------|
| Studio | 20 | 550 | \$419 | \$0.76 |
| 1 Bdr 1 Bath | 160 | 700 | \$485 | \$0.69 |
| 2 Bdr 1 Bath | 108 | 900 - 1,100 | \$609 - \$659 | \$0.63 |
| 2 Bdr 2 Bath | 16 | 1,200 | \$669 | \$0.56 |

| Total/Wtd. Avg. | 304 | \$551 | \$0.66 |
|-----------------|-----|-------|--------|
| | | | |

COMMENTS

Concessions: Half-Month Free With a 12-Month Lease; Utilities: Tenant Pays Electricity & Gas, WSG Included.



6



No. of Units 384 Occupancy: 91% Year Built: 1973

OAKBROOK VILLAGE

6098 Georgetown Road Indianapolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------------|--------------|-------|---------------|---------|
| 1 Bdr 1 Bath | 120 | 680 | \$479 - \$490 | \$0.71 |
| 2 Bdr 1 Bath | 156 | 860 | \$564 - \$609 | \$0.68 |
| 2 Bdr 1.5 Bath Twnhs | 48 | 990 | \$616 | \$0.62 |
| 3 Bdr 1.5 Bath Twnhs | 24 | 1,204 | \$778 | \$0.65 |
| 3 Bdr 2 Bath | 36 | 1,140 | \$664 - \$689 | \$0.59 |
| | | | | |

\$628

\$0.65

384

COMMENTS

No Concessions; Utilities: Tenant Pays Electricity & Gas, WSG Included.

7



No. of Units 200 Occupancy: 92% Year Built: 1974

LAKE CAMELOT

Total/Wtd. Avg.

6475 Excalibur Court Indianapolis, IN 46268

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------------|--------------|-------|-------|---------|
| 1 Bdr 1 Bath | 72 | 700 | \$479 | \$0.68 |
| 2 Bdr 1 Bath | 72 | 900 | \$615 | \$0.68 |
| 2 Bdr 1.5 Bath Twnhs | 28 | 1,100 | \$650 | \$0.59 |
| 3 Bdr 1 Bath Twnhs | 28 | 1,330 | \$785 | \$0.59 |

Total/Wtd. Avg. 200 \$632 \$0.64

COMMENTS

No Concessions; Utilities: WSG & Electricity Included, No Gas.

8



No. of Units 220 Occupancy: 89% Year Built: 1972

INVERNESS

5800 Georgetown Road Indianapolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------------|--------------|-------|-------|---------|
| 1 Bdr 1 Bath | 62 | 650 | \$449 | \$0.69 |
| 2 Bdr 1 Bath | 78 | 808 | \$519 | \$0.64 |
| 2 Bdr 1.5 Bath Twnhs | 32 | 928 | \$600 | \$0.65 |
| 3 Bdr 2 Bath | 48 | 1,035 | \$700 | \$0.68 |

Total/Wtd. Avg. 220 \$567 \$0.67

COMMENTS

Concessions: \$300 Off First Month's Rent With a 12-Month Lease; Utilities: Tenant Pays Electricity & Gas, WSG Included.



9



No. of Units 328 Occupancy: 92% Year Built: 1981

ABINGTON

4565 Edwardian Court Indianapolis, IN 46254

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|----------------------|--------------|-------|-------|---------|
| 1 Bdr 1 Bath | N/A | 671 | \$445 | \$0.66 |
| 2 Bdr 1 Bath | N/A | 960 | \$579 | \$0.60 |
| 2 Bdr 1.5 Bath Twnhs | N/A | 1,170 | \$699 | \$0.60 |
| 2 Bdr 2 Bath | N/A | 974 | \$599 | \$0.61 |
| 3 Bdr 2.5 Bath Twnhs | N/A | 1,345 | \$799 | \$0.59 |
| | | | | |
| Total/Wtd. Avg. | | | \$624 | \$0.61 |

COMMENTS

Concessions: \$200 Off First Month's Rent With a 12-Month Lease; Utilities: Tenant Pays WSG (Metered), Electricity & Gas.



ANNHURST

67th and Georgetown Indianapolis, IN 46268

| Unit Type | No. of Units | SF | Rent | Rent/SF |
|--------------|--------------|-----|-------|---------|
| Studio | 8 | 288 | \$411 | \$1.43 |
| 1 Bdr 1 Bath | 59 | 576 | \$429 | \$0.74 |
| 2 Bdr 1 Bath | 12 | 864 | \$704 | \$0.81 |
| 2 Bdr 2 Bath | 4 | 864 | \$714 | \$0.83 |

Total/Wtd. Avg. 83 \$564 \$0.95

No. of Units 83 Occupancy: 93% Year Built: 1984

COMMENTS

No Concessions; Utilities: Tenant Pays WSG (Metered), Electricity & Gas.



Rent Comparables Map





COVERED BRIDGE

INDIANAPOLIS, IN



Sales Summary

Sorted by \$/Unit

| Property | COE | YOC | Sale Price | # Units | \$/Unit | \$/RSF | CAP | GRM | Avg. Rent | Avg. RSF |
|--------------------------|--------|------|--------------|---------|----------|---------|-------|------|-----------|----------|
| Covered Bridge | OTM | 1982 | \$10,500,000 | 252 | \$41,667 | \$46.71 | 7.82% | 5.89 | \$572 | 892 |
| Marina | Oct-05 | 1976 | \$10,000,000 | 348 | \$28,736 | \$32.48 | 8.25% | 4.72 | \$508 | 885 |
| Abington | Dec-05 | 1981 | \$8,978,250 | 328 | \$27,373 | \$30.62 | 7.63% | 4.37 | \$515 | 894 |
| Williamsburg on the Lake | Dec-05 | 1975 | \$11,759,500 | 460 | \$25,564 | \$29.94 | 8.50% | 3.97 | \$524 | 854 |
| Lake Camelot | Oct-05 | 1974 | \$5,100,000 | 200 | \$25,500 | \$27.83 | 9.31% | 3.90 | \$544 | 916 |
| Springhill | Jun-06 | 1974 | \$7,000,000 | 304 | \$23,026 | \$30.24 | 9.10% | 5.71 | \$761 | 761 |
| Averages: | | 1977 | \$8,889,625 | 315 | \$28,644 | \$32.97 | 8.44% | 4.76 | \$571 | 867 |
| | | | | | | | | | | |

Sorted by \$/RSF

| Property | COE | YOC | Sale Price | # Units | \$/Unit | \$/RSF | CAP | GRM | Avg. Rent | Avg. RSF |
|--------------------------|--------|------|--------------|---------|----------|---------|-------|------|-----------|----------|
| Covered Bridge | OTM | 1982 | \$10,500,000 | 252 | \$41,667 | \$46.71 | 7.82% | 5.89 | \$572 | 892 |
| Marina | Oct-05 | 1976 | \$10,000,000 | 348 | \$28,736 | \$32.48 | 8.25% | 4.72 | \$508 | 885 |
| Abington | Dec-05 | 1981 | \$8,978,250 | 328 | \$27,373 | \$30.62 | 7.63% | 4.37 | \$515 | 894 |
| Springhill | Jun-06 | 1974 | \$7,000,000 | 304 | \$23,026 | \$30.24 | 9.10% | 5.71 | \$761 | 761 |
| Williamsburg on the Lake | Dec-05 | 1975 | \$11,759,500 | 460 | \$25,564 | \$29.94 | 8.50% | 3.97 | \$524 | 854 |
| Lake Camelot | Oct-05 | 1974 | \$5,100,000 | 200 | \$25,500 | \$27.83 | 9.31% | 3.90 | \$544 | 916 |
| Averages: | | 1977 | \$8,889,625 | 315 | \$28,644 | \$32.97 | 8.44% | 4.76 | \$571 | 867 |
| | | | | | | | | | | |

Sorted by CAP

| Property | COE | YOC | Sale Price | # Units | \$/Unit | \$/RSF | CAP | GRM | Avg. Rent | Avg. RSF |
|--------------------------|------------|------|--------------|---------|----------|----------------|-------|------|-----------|----------|
| Abington | Dec-05 | 1981 | \$8,978,250 | 328 | \$27,373 | \$30.62 | 7.63% | 4.37 | \$515 | 894 |
| Covered Bridge | OTM | 1982 | \$10,500,000 | 252 | \$41,667 | \$46.71 | 7.82% | 5.89 | \$572 | 892 |
| Marina | Oct-05 | 1976 | \$10,000,000 | 348 | \$28,736 | \$32.48 | 8.25% | 4.72 | \$508 | 885 |
| Williamsburg on the Lake | Dec-05 | 1975 | \$11,759,500 | 460 | \$25,564 | \$29.94 | 8.50% | 3.97 | \$524 | 854 |
| Springhill | Jun-06 | 1974 | \$7,000,000 | 304 | \$23,026 | \$30.24 | 9.10% | 5.71 | \$761 | 761 |
| Lake Camelot | Oct-05 | 1974 | \$5,100,000 | 200 | \$25,500 | \$27.83 | 9.31% | 3.90 | \$544 | 916 |
| Averages: | | 1977 | \$8,889,625 | 315 | \$28,644 | \$32.97 | 8.44% | 4.76 | \$571 | 867 |
| | | | | | | | | | | |



Sales Summary

Sorted by GRM

| Property | COE | YOC | Sale Price | # Units | \$/Unit | \$/RSF | CAP | GRM | Avg. Rent | Avg. RSF |
|--------------------------|--------|------|--------------|---------|----------|---------|-------|------|-----------|----------|
| Covered Bridge | OTM | 1982 | \$10,500,000 | 252 | \$41,667 | \$46.71 | 7.82% | 5.89 | \$572 | 892 |
| Springhill | Jun-06 | 1974 | \$7,000,000 | 304 | \$23,026 | \$30.24 | 9.10% | 5.71 | \$761 | 761 |
| Marina | Oct-05 | 1976 | \$10,000,000 | 348 | \$28,736 | \$32.48 | 8.25% | 4.72 | \$508 | 885 |
| Abington | Dec-05 | 1981 | \$8,978,250 | 328 | \$27,373 | \$30.62 | 7.63% | 4.37 | \$515 | 894 |
| Williamsburg on the Lake | Dec-05 | 1975 | \$11,759,500 | 460 | \$25,564 | \$29.94 | 8.50% | 3.97 | \$524 | 854 |
| Lake Camelot | Oct-05 | 1974 | \$5,100,000 | 200 | \$25,500 | \$27.83 | 9.31% | 3.90 | \$544 | 916 |
| Averages: | | 1977 | \$8,889,625 | 315 | \$28,644 | \$32.97 | 8.44% | 4.76 | \$571 | 867 |
| | | | | | | | | | | |

Sorted by Avg. Rent

| | | | | Dorte a | o j 11, g. 110m | | | | | |
|--------------------------|------------|------|--------------|---------|-----------------|----------------|-------|------|-----------|----------|
| Property | COE | YOC | Sale Price | # Units | \$/Unit | \$/RSF | CAP | GRM | Avg. Rent | Avg. RSF |
| Springhill | Jun-06 | 1974 | \$7,000,000 | 304 | \$23,026 | \$30.24 | 9.10% | 5.71 | \$761 | 761 |
| Covered Bridge | OTM | 1982 | \$10,500,000 | 252 | \$41,667 | \$46.71 | 7.82% | 5.89 | \$572 | 892 |
| Lake Camelot | Oct-05 | 1974 | \$5,100,000 | 200 | \$25,500 | \$27.83 | 9.31% | 3.90 | \$544 | 916 |
| Williamsburg on the Lake | Dec-05 | 1975 | \$11,759,500 | 460 | \$25,564 | \$29.94 | 8.50% | 3.97 | \$524 | 854 |
| Abington | Dec-05 | 1981 | \$8,978,250 | 328 | \$27,373 | \$30.62 | 7.63% | 4.37 | \$515 | 894 |
| Marina | Oct-05 | 1976 | \$10,000,000 | 348 | \$28,736 | \$32.48 | 8.25% | 4.72 | \$508 | 885 |
| Averages: | | 1977 | \$8,889,625 | 315 | \$28,644 | \$32.97 | 8.44% | 4.76 | \$571 | 867 |
| | | | | | | | | | | |

Sorted by Avg. RSF

| | Softed by Avg. KSI | | | | | | | | | |
|--------------------------|--------------------|------|--------------|---------|----------|----------------|-------|------|-----------|----------|
| Property | COE | YOC | Sale Price | # Units | \$/Unit | \$/RSF | CAP | GRM | Avg. Rent | Avg. RSF |
| Lake Camelot | Oct-05 | 1974 | \$5,100,000 | 200 | \$25,500 | \$27.83 | 9.31% | 3.90 | \$544 | 916 |
| Abington | Dec-05 | 1981 | \$8,978,250 | 328 | \$27,373 | \$30.62 | 7.63% | 4.37 | \$515 | 894 |
| Covered Bridge | OTM | 1982 | \$10,500,000 | 252 | \$41,667 | \$46.71 | 7.82% | 5.89 | \$572 | 892 |
| Marina | Oct-05 | 1976 | \$10,000,000 | 348 | \$28,736 | \$32.48 | 8.25% | 4.72 | \$508 | 885 |
| Williamsburg on the Lake | Dec-05 | 1975 | \$11,759,500 | 460 | \$25,564 | \$29.94 | 8.50% | 3.97 | \$524 | 854 |
| Springhill | Jun-06 | 1974 | \$7,000,000 | 304 | \$23,026 | \$30.24 | 9.10% | 5.71 | \$761 | 761 |
| Averages: | | 1977 | \$8,889,625 | 315 | \$28,644 | \$32.97 | 8.44% | 4.76 | \$571 | 867 |
| | | | | | | | | | | |



Recent Sales





SUBJECT PROPERTY

COMMENTS

Average Rent: \$572; Vacancy: 12%

COVERED BRIDGE

6700 North Georgetown Road INDIANAPOLIS, IN 46268

| No. of Units: | 252 | No. of Units | Unit Type |
|---------------|--------------|--------------|--------------|
| Year Built: | 1982 | 92 | 1 Bdr 1 Bath |
| Sale Price: | \$10,500,000 | 34 | 2 Bdr 1 Bath |
| Price/Unit: | \$41,667 | 92 | 2 Bdr 2 Bath |
| Price/SF: | \$46.71 | 34 | 3 Bdr 2 Bath |
| CAP Rate: | 7.82% | | |

CAP Rate: 7.829 GRM: 5.89





Close of Escrow

October 1, 2005

MARINA

955 Shoreland Lane Indianpolis, IN 46229

| No. of Units: | 348 | No. of Units | Unit Type |
|---------------|--------------|--------------|----------------|
| Year Built: | 1976 | 64 | 1 Bdr 1 Bath |
| Sale Price: | \$10,000,000 | 80 | 1 Bdr 1 Bath |
| Price/Unit: | \$28,736 | 40 | 2 Bdr 1.5 Bath |
| Price/SF: | \$32.48 | 100 | 2 Bdr 2 Bath |
| CAP Rate: | 8.25% | 64 | 3 Bdr 1.5 Bath |
| GRM: | 4.72 | | |

COMMENTS

Average Rent: \$508; Vacancy: 8%





Close of Escrow

December 1, 2005

ABINGTON

4645 Edwardian Court Indianapolis, IN 46254

| No. of Units: | 328 | No. of Units | Unit Type |
|---------------|-------------|--------------|----------------|
| Year Built: | 1981 | 156 | 1 Bdr 1 Bath |
| Sale Price: | \$8,978,250 | 56 | 2 Bdr 1 Bath |
| Price/Unit: | \$27,373 | 52 | 2 Bdr 1.5 Bath |
| Price/SF: | \$30.62 | 32 | 2 Bdr 2 Bath |
| CAP Rate: | 7.63% | 32 | 3 Bdr 1.5 Bath |
| GRM: | 4.37 | | |

COMMENTS

Average Rent: \$515; Vacancy: 10%



Recent Sales

3



Close of Escrow

December 1, 2005

COMMENTS

Average Rent: \$524; Vacancy: 5%

WILLIAMSBURG ON THE LAKE

3451 Sherburne Lane Indianapolis, IN 46222

| No. of Units: | 460 | No. of Units | Unit Type |
|---------------|--------------|--------------|----------------|
| Year Built: | 1975 | 196 | 1 Bdr 1 Bath |
| Sale Price: | \$11,759,000 | 140 | 2 Bdr 1 Bath |
| Price/Unit: | \$25,563 | 96 | 2 Bdr 1.5 Bath |
| Price/SF: | \$29.94 | 28 | 3 Bdr 1.5 Bath |

CAP Rate: 8.50% GRM: 3.97

4



Close of Escrow

October 1, 2005

LAKE CAMELOT

6475 Excalibur Court Indianapolis, IN 46268

| No. of Units: | 200 | No. of Units | Unit Type |
|---------------|-------------|--------------|----------------|
| Year Built: | 1974 | 72 | 1 Bdr 1 Bath |
| Sale Price: | \$5,100,000 | 72 | 2 Bdr 1 Bath |
| Price/Unit: | \$25,500 | 28 | 2 Bdr 1.5 Bath |
| Price/SF: | \$27.83 | 28 | 3 Bdr 1.5 Bath |
| CAP Rate: | 9.31% | | |

COMMENTS

Average Rent: \$544; Vacancy: 7%

5



Close of Escrow

June 1, 2006

COMMENTS

Average Rent: \$761; Vacancy: 12%

SPRINGHILL

GRM:

6495 Piping Rock Lane Indianapolis, IN 46254

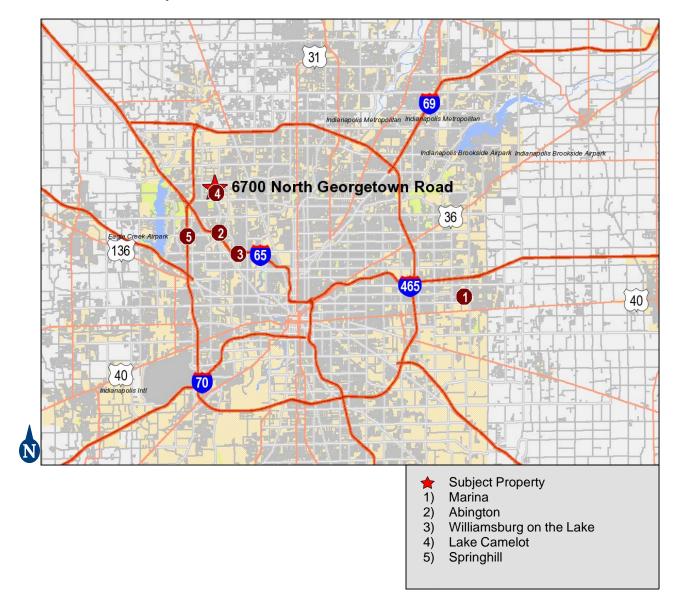
3.90

| No. of Units: | 304 | No. of Units | Unit Type |
|---------------|-------------|--------------|--------------|
| Year Built: | 1974 | 144 | 1 Bdr 1 Bath |
| Sale Price: | \$7,000,000 | 80 | 2 Bdr 1 Bath |
| Price/Unit: | \$23,026 | 80 | 2 Bdr 2 Bath |
| Price/SF: | \$30.24 | | |
| CAP Rate: | 9.10% | | |
| GRM: | 5.71 | | |





Recent Sales Map





COVERED BRIDGE

INDIANAPOLIS, IN



MARKET HIGHLIGHTS

Premier distribution hub

 Fifty percent of the U.S population is within a one-day drive of Indianapolis.

Major health sciences center

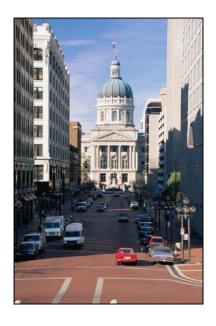
 Eli Lilly and Company, Covance, Inc., and Integrity Pharmaceutical Corp. maintain operations in the region.

Low costs of living and doing business

 Indianapolis' costs are far below the national averages.

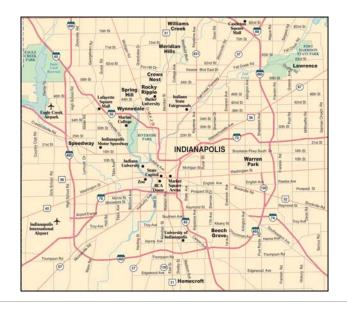
High median household income

• The median household income is 10 percent above the national level.



GEOGRAPHY

Indianapolis is located in the gently rolling hills of central Indiana. The metro area lacks formidable development barriers, except the several rivers and creeks that traverse the region and the hilly terrain in Morgan County, southwest of the city. Marion County, home to Indianapolis, is surrounded by mainly rural counties offering builders ample land for residential and commercial development. Growth is primarily concentrated in the northern suburbs.





METRO

While some Midwestern MSAs are dealing with declining populations, Indianapolis is adding residents. Indianapolis is the third largest city in the Midwest after Chicago and Detroit. The metro area is comprised of nine counties, with Marion as the largest. The largest city in the metro is Indianapolis, claiming over 45 percent of the metro's population. Suburban growth is highest in Hamilton and Hendricks counties.



Indianapolis civic leaders tout the region as a preeminent trade and transportation center, with 50 percent of the U.S. population within an eight-hour drive of the city. The metro area is often referred to as the Crossroads of America due to the four interstates and five railroad lines that converge in Indianapolis.

The Indianapolis International Airport is conveniently located close to major business centers, including downtown, which is only nine miles away. Expansions at the airport during the past two decades have ensured its success in meeting the needs of residents and businesses. Major airlines, including Southwest, ATA and Delta, have recently expanded services, and FedEx maintains one of its primary cargo hubs at the facility. Airport activity continues to increase and currently supports 8.5 million passengers per year.

■ 1990-1999 ■ 2000-2004 ■ 2005-2010* 6%

County Growth Patterns

* Forecast Source: AGS

2%

Annual Change in Population

۸۷g.

Largest Counties: Population Change

| | 2005 | 2010 | Change |
|-------------|---------|---------|--------|
| Marion | 865,500 | 870,500 | 0.6% |
| Hamilton | 244,500 | 303,600 | 24.2% |
| Johnson | 128,700 | 141,400 | 9.9% |
| Hendricks | 128,000 | 150,500 | 17.6% |
| Source: AGS | | | |

One international airport

Indianapolis International Airport

Four smaller airports

Four interstate freeways

• I-70, I-74, I-65 and I-69

Five railroads

Indianapolis is:

- 184 miles from Chicago
- 246 miles from Milwaukee
- 287 miles from Detroit
- 593 miles from Baltimore



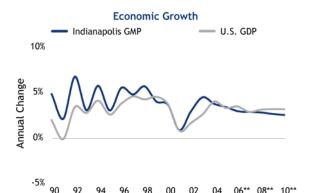
ECONOMY

Indianapolis has undergone an economic renaissance during the past two decades. The importance of manufacturing companies has lessened as other employment sectors began to play larger roles in the economy. The metro area has historically been buffered from economic downturns by the presence of the state capital and a multitude of health care firms.

Local pharmaceutical production facilities have helped stabilize manufacturing employment. The metro area is one of the key health sciences centers in the nation, anchored by several pharmaceutical and life sciences companies.

The trade and transportation sector has posted phenomenal growth. During the past three decades, the industry has added over 95,000 positions. This sector claims 22 percent of all jobs in the metro. Indianapolis is easily accessible to many major metro areas by ground or air.

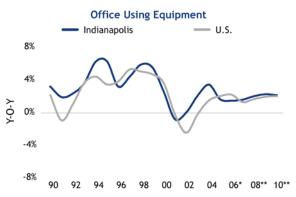
Indianapolis outperformed the U.S. economy during the 1990s but is expected to closely track the nation over the coming years. The concentration of intellectually intensive firms, as well as low business costs, will allow the city's economic revival to continue.







* Estimate ** Forecast Sources: Marcus & Millichap Research Services, Economy.com, U.S. Census Bureau



* Estimate ** Forecast Sources: Marcus & Millichap Research Services, Economy.com, U.S. Census Bureau



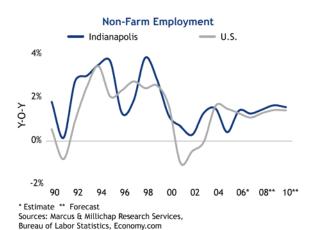
LABOR

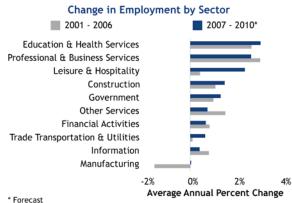
The migration of manufacturing jobs to the Sun Belt and overseas has had a minimal impact on Indianapolis' labor market. The work force's concentration has shifted from manufacturing to more service-oriented fields. The MSA's work force is estimated to grow by 1.4 percent annually to 952,600 jobs, over the next four years. The metro area's economic resurgence is reflected in job growth occurring in new key sectors, including leisure and hospitality, professional and business services, and education and health services.

The development of the Indiana Convention Center in 1972 and subsequent expansions during the past three decades have drawn millions of visitors to the region. The economic impact of the facility is profound, with the leisure and hospitality sector accounting for over local 85,000 jobs and an increase of 2.3 percent or 8,300 jobs by 2010.

The shift to a more "white-collar" economy has increased the number of workers in the professional and business services field. Major national and global firms maintain corporate headquarters and regional facilities in the Indianapolis area. The professional and business services employment sector accounts for 122,000 local jobs. The sector is expected to grow by 2.6 percent by 2010, an addition of over 13,000 jobs.

Indianapolis is the base for global pharmaceutical firm Eli Lilly and Company, which has attracted other businesses to the area, supporting growth in the education and health care services fields. The need for research facilities has positively impacted the area's universities, which have developed laboratories and specialized programs to serve the industry. Ancillary health care firms are drawn to the area to be close to the large talent pool.





Sources: Marcus & Millichap Research Services, Bureau of Labor Statistics, Economy.com



EMPLOYERS

Indianapolis is home to a diverse employer base. State and local government remain important employers in the region, but private industry is creating a multitude of higher paying positions. Indianapolis is not only known for its sports heritage but as an intellectual capital due to the presence of health care-related companies and many post-secondary educational institutions. Large employers dominate the business community headlines, but smaller employers play an important role in the region's business evolution.

Eli Lilly and Company maintains its corporate headquarters in Indianapolis, employing over 12,000 at a variety of facilities. The metro area is home to the company's research laboratories, clinical trials and drug manufacturing. The aging population and heightened awareness of health issues are anticipated to improve Eli Lilly's position in the marketplace, which will positively impact Indianapolis over the next several years.

Anthem, Inc., a national health care benefits provider, is based in Indianapolis, employing over 3,300 in a variety of positions. The company is poised to increase its 11 million-plus membership base through acquisitions and subsidiaries in the nation's fast-growing regions, including the West and Southeast.

FedEx's presence in the metro area is a primary anchor

FedEx's presence in the metro area is a primary anchor in Indianapolis' logistics industry. The company employs 7,000 in the region.

Share of Total Employment MSA Employment: 900,000

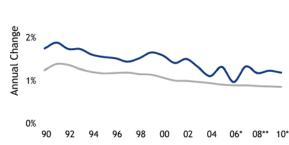
| Information | 2% |
|---|-----|
| Other Services | 4% |
| Construction | 6% |
| Financial Activities | 7% |
| Leisure & Hospitality | 10% |
| Manufacturing | 11% |
| Education & Health Services | 12% |
| Government | 13% |
| Professional & Business Services | 14% |
| Trade Transportation & Utilities | 22% |
| Sources: Marcus & Millichan Posearch Services | |

Sources: Marcus & Millichap Research Services, Bureau of Labor Statistics, Economy.com

Top 10 Employers

| Eli Lilly & Company | 12,900 |
|--------------------------------------|--------|
| Indiana University | 9,800 |
| Community Health Network | 9,300 |
| Clarian Health Network | 9,200 |
| St. Vincent Hospital & Health Care | 9,000 |
| FedEx | 7,000 |
| Remy International | 6,100 |
| SBC Communications | 4,800 |
| Rolls-Royce Corporation | 4,200 |
| St. Francis Hospital & Health Center | 4,200 |
| | |





* Estimate ** Forecast Sources: Marcus & Millichap Research Services, Economy.com, U.S. Census Bureau

Source: Marcus & Millichap Research Services

3%

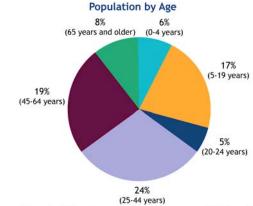


DEMOGRAPHICS

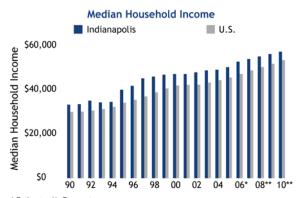
Indianapolis' population will continue to grow through 2006, albeit at a slower pace than the national average. Over the next five years, the metro population is expected to increase to 1.7 million residents, a gain of 105,000, with an average annual increase of 1.2 percent. The majority of the growth is captured by the northern portion of the metro area.

During the 1990s, Indianapolis' growth received an extra boost from net migration, in addition to natural increases (births less deaths). The MSA is forecast to report modest growth over the next decade, with much of the gain due to natural increases. Indianapolis is a relatively young city, with a median age of 34.6 years, compared to the national median at 35.3 years. The metro area's senior population (65 years or over) comprises 10.6 percent of the population, a smaller portion than many Midwestern MSAs. The presence of several universities and colleges and a diverse economic base will continue to allow the city to attract a young and mobile work force.

Unlike other Midwestern metro areas, Indianapolis residents have high educational attainment levels. More than 35 percent of residents over age 25 have earned a bachelor's degree, and approximately 90 percent graduated from high school.

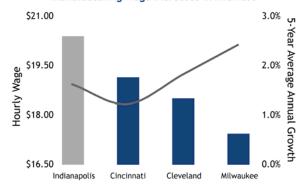


Sources: Marcus & Millichap Research Services, Economy.com, U.S. Census Bureau



* Estimate ** Forecast Sources: Marcus & Millichap Research Services, Economy.com, U.S. Census Bureau

Manufacturing Wage Increases in Midwest



Sources: Marcus & Millichap Research Services, Bureau of Labor Statistics, Economy.com





QUALITY OF LIFE

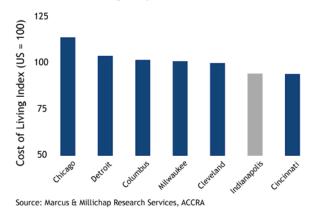
Indianapolis offers residents many big-city amenities in an affordable, small-town atmosphere. The city is home to several annual high-profile auto races, including the Indianapolis 500 and Brickyard 400, hosted at the Indianapolis Motor Speedway. Additional races are held at Indianapolis Raceway Park. The metro area also has two major league sports teams, including the Indianapolis Colts of the National Football League and the Indiana Pacers, a National Basketball Association team. Indianapolis has a vibrant cultural and arts scene, with over 200 art galleries and dealers, the Indianapolis Symphony Orchestra and 12 museums, including the Eiteljorg Museum of American Indians and Western Art.

Outdoor recreational activities abound in and around the metro area. Residents can visit White River State Park in central Indianapolis. The park is home to a multitude of cultural institutions, including the Indianapolis Zoo, as well as numerous trails and paths to hike, bike or skate. The city is only 90 miles from Paoli Peaks, where visitors can partake in wintertime sports. In addition, golf aficionados enjoy the 48 18-hole golf courses located in the region.

There are 21 hospitals in the Indianapolis MSA. Clarian Health Partners anchors a quality health care system in the region. Clarian's Methodist, Indiana University and Riley hospitals have nurtured nationally recognized specialties, including cancer and urology.



Cost of Living Compared to Midwest Cities





RISK-ADVERSE INVESTORS LOOK TO INDIANAPOLIS APARTMENTS

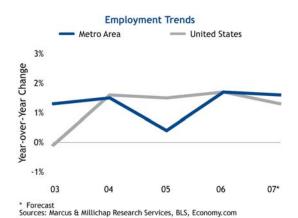
Indianapolis owners can rely on an economy that retains positive momentum to bring stability to the apartment market, supporting modest revenue growth forecasts in the coming year. Healthy job growth is expected for the second consecutive year, which should continue to expand the pool of potential renters and reduce vacancy throughout 2007. Despite affordable single-family home prices relative to incomes, which has limited rent growth increases over the past five years, the for-sale market is not likely to significantly soften demand for apartments as long as existing market rents remain below the monthly cost of owning a home. With the economy strengthening, and new home construction slowing, the housing market is forecast to post modest appreciation this year. This will further expand the gap between renting and owning, which should enable rents among Class A properties to grow as well. In the Class B/C segment, where vacancy is above 10 percent, rent growth will be more restrained as owners increase concessions to boost occupancy.

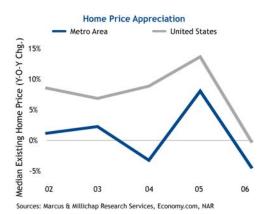
Indianapolis offers investors a stable market supported by solid economic fundamentals, along with low prices and cap rates high enough to generate healthy near-term income yields. These conditions should keep buyers pursuing cash-flow investments active this year. Investors seeking low-risk properties will likely target affluent suburbs, such as Noblesville and Carmel, where higher home values present a larger affordability gap. More aggressive buyers are expected to target underperforming assets for value-add investments, foregoing rent growth or even cutting rents to boost NOIs through occupancy improvements. With higher vacancy and cap rates frequently found above 10 percent, lower-tier assets in affordable submarkets, such as the East and Far Northwest, will receive greater demand from value-add buyers.



ECONOMY

- Early estimates show local employers created 4,500 positions in the first quarter of 2007, building off the momentum from last year when the metro added 14,800 new jobs.
- The trade, transportation and utilities sector led job growth in the metro last year, with the addition of 2,000 workers. While this sector is expected to create another 2,400 positions in 2007, the educational and health services industry is forecast to gain the most positions, with 3,200 new jobs expected by year end.
- Although the automotive industry has been hit hard in outlying areas of the metro, there are signs of
 growth within this significant sector of the local economy. Honda supplier TS Tech, which makes seats
 and interior trim, recently announced that it would build a new facility in New Castle that will create
 approximately 300 jobs when completed in mid-2008.
- Outlook: Economic expansion will continue to gain momentum this year. Following last year's 1.7 percent gain, employment in Indianapolis is forecast to increase 1.6 percent in 2007, with the addition of 14,300 new jobs.





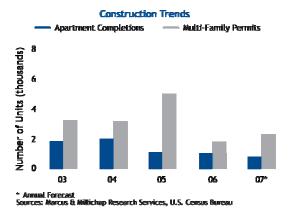
HOUSING AND DEMOGRAPHICS

- In the final quarter of 2006, 6,800 annualized single-family housing permits were issued in Indianapolis, a 45 percent decline from one year earlier. Only 1,750 annualized multi-family permits were issued during the same time, a 65 percent decrease compared with the year-earlier period.
- The median single-family home price in Indianapolis is \$118,000, a 4.5 percent year-over-year decrease. Indianapolis is one of the most affordable housing markets in the nation; however, declining home prices will deter many renters from transitioning into homeownership.
- The typical monthly mortgage payment for a median-priced home is 13 percent higher than the average rent for a Class A apartment.
- Outlook: A slowdown in entry-level home development due to rising construction costs and declining single-family home prices will support stronger renter demand this year, as would-be first-time home buyers resist buying into a declining market.



CONSTRUCTION

- Although deliveries will decline from 1,000 new units brought online last year, developers added 350 apartment units in the first quarter, nearly half of the total units expected in 2007.
- There are 400 units currently under way in Indianapolis, all of which are scheduled to be delivered by the end of the year. Developers have an additional 1,500 units in various stages of planning.
- The largest project in the metro this year is Central Park at Metropolis in Plainfield. The 264-unit property opened late in the first quarter.
- Outlook: Developers have 750 units scheduled for completion in 2007 which will expand market wide apartment inventory by 0.7 percent. This year's total deliveries will remain well below the region's fiveyear average of 1,600 annual deliveries.





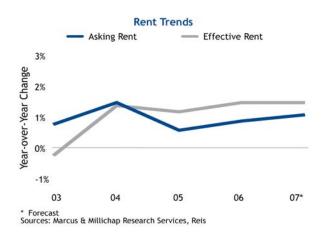
VACANCY

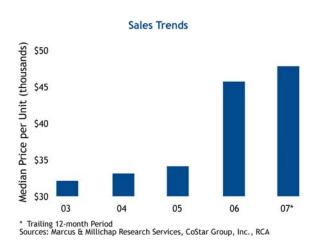
- After declining 60 basis points in 2006, preliminary estimates show that metrowide vacancy improved an additional 10 basis points, ending the first quarter at 9.2 percent, the market's lowest rate in five years.
- Class A vacancy in the first quarter was 8.2 percent, unchanged from both the previous quarter and one year earlier, but 40 basis points higher than the Class A vacancy rate at midyear.
- Lower-tier assets continue to fill unoccupied units. Estimated first quarter Class B/C vacancy declined 110 basis points over the past year to 9.1 percent.
- Outlook: With below-average construction expected, metrowide vacancy is forecast to decline further in 2007, ending the year at 9 percent, a 30 basis point improvement from the end of 2006 and 100 basis points below the five-year average.



RENTS

- At the end of the first quarter, asking and effective rents each posted an estimated year-over-year gain of 2 percent to \$640 per month and \$601 per month, respectively.
- Over the past year, Class A asking rents have grown 1.5 percent to \$739 per month, while Class B/C asking rents have increased 2 percent to \$569 per month.
- With rents and occupancy rising at modest rates, average revenue per unit has increased 2.2 percent over the past 12 months.
- Outlook: Even with vacancy at its lowest level in years, affordable housing alternatives will continue to limit stronger rent growth. Asking rents are expected to rise 1.1 percent to \$645 per month this year, while effective rents increase by 1.5 percent to \$608 per month.





SALES TRENDS**

- Over the past year, sales velocity has increased 18 percent compared with the preceding 12-month period. Despite a slowdown in the fourth quarter of 2006, investor interest is expected to stay elevated this year.
- The median sales price climbed to \$47,700 per unit over the past 12 months, up 24 percent from one year ago. This jump in prices is likely more reflective of buyers seeking newer properties than of true value increases. The median property age trading over the past 12 months was 20 years, while the year-earlier age was 32 years.
- Local cap rates have shown remarkable stability over the past several years and currently remain in the 7.5 percent to 9.0 percent range, well above the national average.
- Outlook: Investors recognize that prospects for NOI growth are somewhat restrained due to low occupancy rates and limited rent growth opportunities. Current cap rates, however, indicate that buyers and sellers have priced these conditions into property values. The local apartment market is expected to remain active among buyers willing to trade rent growth opportunities for immediate cash flow.

^{**} Data reflects a full 12-month period, calculated on a trailing 12-month basis by quarter.



CAPITAL MARKETS

By WILLIAM E. HUGHES, Senior Vice President, Marcus & Millichap Capital Corporation

- Weakness in the equity markets late in the first quarter caused investors to shift into bonds, driving rates lower. The yield on the 10-year U.S. Treasury traded in the mid-4 percent range as the first quarter closed, slightly lower than at the beginning of the year.
- During its March meeting, the FOMC held the federal funds rate steady at 5.25 percent. This marked the sixth consecutive meeting where the committee kept the rate unchanged. While inflation remains the Fed's top concern, the committee removed the tightening bias from its post-meeting statement.
- Loans of \$3 million and more for multi-family properties are currently being priced at 95 to 110 basis points over the 10-year Treasury with debt-service coverage of 1.15x to 1.20x. For smaller loans, the spreads widen to a range from 110 to 170 basis points over, though the DSC falls to 1.10x or less.
- Year-End Outlook: With inflation pressures likely to moderate over time, the 10-year U.S. Treasury is expected to continue to trade in the mid-4 percent to the low-5 percent range this year.

SUBMARKET OVERVIEW

- The Near Northwest outperformed the metro over the past year in terms of rent growth and vacancy
 improvement. Continued strengthening is expected this year, but at a more moderate pace than 2006.
 Neighboring submarkets with higher vacancy are expected to use more aggressive concessions to fill units,
 a move that may lure renters away from the Near Northwest.
- Hamilton County continues to expand both its residential population and business community. With the submarket forecast to gain 11,000 residents annually over the next five years, Hamilton County owners will benefit from increased renter demand, which will support strong revenue gains for the foreseeable future
- The high-demand Central submarket is the only area where vacancy is below the metrowide equilibrium level of 5 percent. Despite such high occupancy, rent growth has been restrained over the past year.
 Operators are expected to use current vacancy levels to cut concessions and grow effective rents at an accelerated rate in 2007.



COVERED BRIDGE

INDIANAPOLIS, IN



Demographic Report

| | 1 Miles: | 3 Miles: | 5 Miles: |
|------------------------------------|-----------|-----------|-----------|
| Population | | , | |
| 1990 Population | 3,893 | 36,698 | 120,316 |
| 2000 Population | 6,580 | 58,586 | 153,655 |
| 2006 Population | 6,710 | 58,574 | 152,655 |
| 2011 Population | 6,825 | 58,781 | 152,770 |
| Households | | | |
| 1990 Households | 1,571 | 16,011 | 50,576 |
| 2000 Households | 2,760 | 24,380 | 63,749 |
| 2006 Households | 2,824 | 24,420 | 63,442 |
| 2011 Households | 2,877 | 24,531 | 63,576 |
| 2006 Average Household Size | 2.35 | 2.36 | 2.33 |
| Employment | | | |
| 2006 Daytime Population | 9,701 | 41,229 | 86,209 |
| Summary Housing Information | | | |
| 1990 Median Housing Value | \$84,424 | \$79,043 | \$82,953 |
| 2000 Median Housing Value | \$115,690 | \$113,711 | \$117,137 |
| 2000 Owner Occupied Housing Units | 53.3% | 54.3% | 53.2% |
| 2000 Renter Occupied Housing Units | 42.1% | 40.1% | 40.4% |
| 2000 Vacant | 4.59% | 5.61% | 6.44% |
| 2006 Owner Occupied Housing Units | 48.9% | 50.2% | 49.5% |
| 2006 Owner Occupied Housing Units | | | |
| 2006 Renter Occupied Housing Units | 39.5% | 37.3% | 37.5% |
| 2006 Vacant | 11.63% | 12.51% | 12.95% |
| 2011 Owner Occupied Housing Units | 45.9% | 47.3% | 47.0% |
| 2011 Renter Occupied Housing Units | 37.4% | 35.2% | 35.4% |
| 2011 Vacant | 16.67% | 17.51% | 17.57% |
| 2006 Households by Income | | | |
| \$ 0 - \$ 14,999 | 9.0% | 8.6% | 9.1% |
| \$ 15,000 - \$24,999 | 9.8% | 9.7% | 9.4% |
| \$ 25,000 - \$34,999 | 14.4% | 12.7% | 11.7% |
| \$ 35,000 - \$49,999 | 17.3% | 16.6% | 16.4% |
| \$ 50,000 - \$74,999 | 19.9% | 21.9% | 20.9% |
| \$ 75,000 - \$99,999 | 15.6% | 14.5% | 12.5% |
| \$100,000 - \$124,999 | 7.8% | 7.7% | 7.7% |
| \$125,000 - \$149,999 | 3.1% | 3.4% | 4.1% |
| \$150,000 - \$200,000 | 2.5% | 2.3% | 3.3% |
| \$200,000 to \$249,999 | 0.4% | 0.6% | 1.3% |
| \$250,000 + | 0.2% | 2.0% | 3.8% |
| 2006 Income | | | |
| Median Household Income | \$49,195 | \$52,313 | \$53,273 |
| Per Capita Income | \$23,053 | \$27,405 | \$31,236 |
| Average Household Income | \$53,337 | \$63,720 | \$73,170 |

Demographic data © 2006 by Experian/Applied Geographic Solutions.

Marcus & Millichap

National Tax Credit Property Advisors



Summary Report

Geography: 5 Miles

Population

In 2006, the population in your selected geography is 152,655. The population has changed by -0.65% since 2000. It is estimated that the population in your area will be 152,770 five years from now, which represents a change of 0.08% from the current year. The current population is 47.72% male and 52.28% female. The median age of the population in your area is 34.1, compare this to the US average which is 36.5. The population density in your area is 1,943.66 people per square mile.

Households

There are currently 63,442 households in your selected geography. The number of households has changed by -0.48% since 2000. It is estimated that the number of households in your area will be 63,576 five years from now, which represents a change of 0.21% from the current year. The average household size in your area is 2.33 persons.

Income

In 2006, the median household income for your selected geography is \$53,273, compare this to the US average which is currently \$48,271. The median household income for your area has changed by 14.25% since 2000. It is estimated that the median household income in your area will be \$57,973 five years from now, which represents a change of 8.82% from the current year.

The current year per capita income in your area is \$31,236, compare this to the US average, which is \$24,529. The current year average household income in your area is \$73,170, compare this to the US average which is \$63,629.

Race & Ethnicity

The current year racial makeup of your selected area is as follows: 59.73% White, 29.12% Black, 0.16% Native American and 3.13% Asian/Pacific Islander. Compare these to US averages which are: 75.86% White, 12.07% Black, 0.71% Native American and 4.51% Asian/Pacific Islander.

People of Hispanic origin are counted independently of race. People of Hispanic origin make up 9.84% of the current year population in your selected area. Compare this to the US average of 14.94%.

Housing

The median housing value in your area was \$117,137 in 2000, compare this to the US average of \$115,194 for the same year. In 2000, there were 36,240 owner occupied housing units in your area and there were 27,508 renter occupied housing units in your area. The median rent at the time was \$555.

Employment

In 2006, there are 86,209 employees in your selected area, this is also known as the daytime population. The 2000 Census revealed that 69.0% of employees are employed in white-collar occupations in this geography, and 31.0% are employed in blue-collar occupations. In 2006, unemployment in this area is 4.16%. In 2000, the median time traveled to work was 21.2 minutes.

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Population Density



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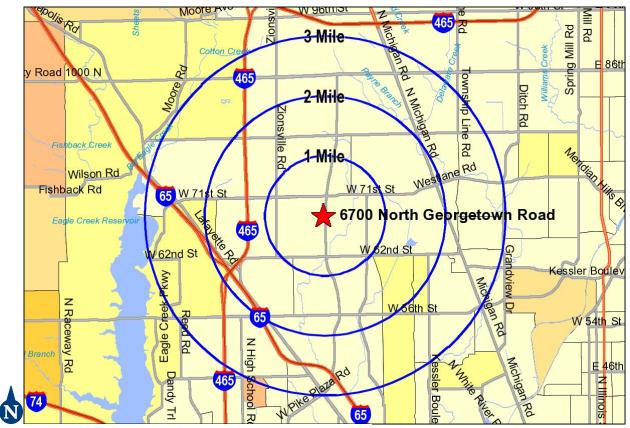
Population Density

| Theme | Low | High |
|---------------|-----------|---------|
| High | 166 | or more |
| Above Average | 105 | 166 |
| Average | 66 | 105 |
| Below Average | 42 | 66 |
| Low | less than | 42 |

Number of people living in a given area per square mile.



Employment Density



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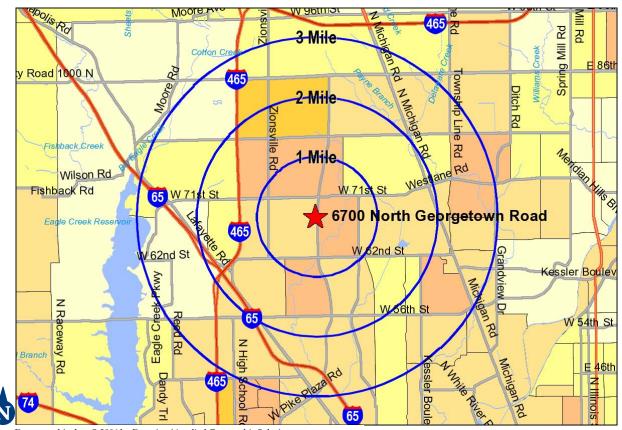
Employment Density

| Theme | Low | High |
|---------------|-----------|---------|
| High | 72 | or more |
| Above Average | 45 | 72 |
| Average | 29 | 45 |
| Below Average | 18 | 29 |
| Low | less than | 18 |

The number of people employed in a given area per square mile.



Average Household Income



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Average Household Income

| Theme | Low | High |
|---------------|-----------|-----------|
| High | \$127,258 | or more |
| Above Average | \$80,168 | \$127,258 |
| Average | \$50,502 | \$80,168 |
| Below Average | \$31,815 | \$50,502 |
| Low | less than | \$31,815 |

Average income of all the people 15 years and older occupying a single housing unit.



COVERED BRIDGE

INDIANAPOLIS, IN

OFFERING MEMORANDUM

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